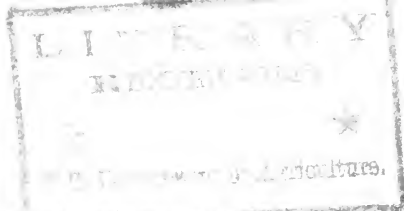


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62,19



COTTAGE GARDENS NURSERIES

(INCORPORATED)

OF EUREKA, CALIFORNIA

PRICE LIST 1917-1918

PACIFIC COAST SALES HEADQUARTERS

SAN JOSE, CALIFORNIA

P. O. BOX 543

SPECIALISTS IN
ORNAMENTAL STOCK
EXCLUSIVELY

TERMS AND CONDITIONS

(Please read carefully)

Prices herein are strictly net.

Quantity Rates apply as follows:

5 or more of one size and kind at 10 rate.
50 or more of one size and kind at 100 rate.

Terms to customers of approved credit are 30 days from date of invoice, or 2% for cash in 10 days. Buyers unknown to us will please send remittance with order or give bank reference. If C. O. D. shipment is wanted send one-third of amount with order.

Transportation. Please state whether to ship by express; freight or water, otherwise we will use our best judgment.

Packing. At present nursery stock completely boxed takes third class rate so whenever practicable we will pack in that manner and customers should see that they get the benefit of the third class rate. Packing is charged for at cost of material.

Claims. All goods travel at buyer's risk and our receipt from transportation company is to be held as evidence of satisfactory condition at that time. Before receipting for shipment examine it to see if in apparently good shape. If injured in transit memorandum should be made on freight bill and claim filed with transportation company. If there is any complaint as to shortage, grade or quality of goods it must be made within ten days after goods arrive. Otherwise it will be assumed that shipment is accepted as satisfactory..

Our Motto is "Quality First" and goods not fully up to our high standard will not be sent out. Any goods not up to representation may be returned at once.

Previous Quotations are hereby cancelled. Dated December 1, 1917.

COTTAGE GARDENS NURSERIES, INC.

CHAS. W. WARD, President

W. B. CLARKE, Sales Manager.

NURSERIES:

Eureka. Eden Nursery. The main establishment in the plant and tree division. Azaleas and Rhododendrons as well as all other Broad-leaved Evergreens and Conifers are propagated and grown here.

Eureka. "C" St. Testing Grounds. Mainly devoted to tests of new and rare bulbs both in open ground and under glass.

McKinleyville (Humboldt County). Main bulb farm. Here we grow millions of "Dutch Bulbs":—Tulips, Narcissus, Hyacinths, Crocus, etc., as well as all herbaceous perennial stock.

San Jose (Santa Clara County). Located on State Highway to Oakland near Coyote Creek Bridge. Sales headquarters for Pacific Coast. Extensive lath houses enable us to carry in stock large and complete assortment of Eureka grown stock, from which orders can be filled at short notice. Deciduous trees and shrubs are grown here. Customers in San Francisco Bay region are cordially invited to visit this branch and make their selections.

PLEASE NOTE

All correspondence and all orders from Pacific Coast States (everywhere west of the Rockies) should be sent to Box 543, San Jose, California, as all Pacific Coast business is handled from San Jose Branch.

Generally speaking all shipments can be made direct from San Jose, but in the cases of certain few items where it will be more advantageous for the customer the goods will be shipped from Eureka by water.

All plants quoted in boxes are thoroughly established having been in the boxes since spring 1917. These plants are of course shipped in the boxes. Pot grown stock will be removed from the pots in most instances and shipped either in paper pots or wrapped in burlap.

SPECIALTIES

All plants in this division are "balled" unless otherwise specified.)

AZALEAS

| | Each | Per 10 | Per 100 |
|--------------------|------|--------|---------|
| AZALEA hinodegiri— | | | |
| 12-14 in. | 1.50 | 12.50 | |
| 10-12 in. | 1.00 | 8.00 | |

An excellent Japanese variety for outdoor planting under suitable conditions on the Pacific Coast. Perfectly evergreen. Leaves small and rounded; flowers intensely brilliant red, covering the whole plant. A mass of several hundred plants may be seen on a bank near the main entrance to Golden Gate Park.

RHODODENDRONS

One of our great specialties. The soil and climate of Humboldt County produce such magnificent specimens of native Rhododendrons that it is not at all surprising that we can grow the hybrids with such splendid results.

SPECIAL

| | | | |
|------------------------------|------|-------|--|
| White Pearl— | | | |
| 18-24 buds—about 3 ft. | 7.50 | 60.00 | |
| 12-18 buds—about 2½ ft. | 5.00 | 40.00 | |
| 8-12 buds—about 2 ft. | 3.50 | 30.00 | |

This variety is very distinct from the general run of Rhododendrons. The individual flowers are from three to five inches in diameter and the clusters 12-18 inches. White Pearl has beautiful foliage and the flowers are really light pink fading to nearly white.

GENERAL COLLECTION

| | | | |
|-----------------------------------|------|-------|--------|
| Buyer's Choice of Varieties. | | | |
| 18-24 buds—about 2½ to 3 ft. | 4.00 | 35.00 | 300.00 |
| 12-18 buds—about 2 to 2½ ft. | 3.00 | 25.00 | 200.00 |
| 8-12 buds—about 1½ to 2 ft. | 2.00 | 16.00 | 125.00 |

Abraham Lincoln. Rosy red.
 Album Grandiflorum. White.
 Atrosanguineum. Dark scarlet.
 Blandyanum. Deep red.
 Caractacus. Crimson.
 Chas. Dickens. Dark scarlet.
 Everestianum. Rosy lilac.
 Gen. Grant. Rosy red.
 Giganteum. Bright rose.
 H. H. Hunnewell. Rich crimson.
 H. W. Sargent. Crimson.
 Kettledrum. Crimson.
 Lady Armstrong. Pale rose.
 Lady Clermont. Scarlet.
 Lady Powerscourt. Rosy crimson.
 Michael Waterer. Scarlet.
 Mrs. Milner. Rich crimson.
 Mrs. R. S. Holford. Rich crimson.
 Parsons' Gloriosum. Soft rose.
 President Lincoln. Lilac rose.

Our Choice of Varieties.

| | | | |
|-----------------------------------|------|-------|--------|
| 18-24 buds—about 2½ to 3 ft. | 3.50 | 30.00 | 250.00 |
| 12-18 buds—about 2 to 2½ ft. | 2.50 | 20.00 | 160.00 |
| 8-12 buds—about 1½ to 2 ft. | 1.60 | 12.50 | 100.00 |
| 6- 8 buds—about 1 to 1½ ft. | 1.25 | 10.00 | 80.00 |

Selection to be left entirely to us, but number of varieties to be used may be specified by customer.

KALMIA

KALMIA latifolia: MOUNTAIN LAUREL; CALICO BUSH—

| | | | |
|----------------|------|-------|--------|
| 24-30 in. | 4.00 | 35.00 | 325.00 |
| 18-24 in. | 2.75 | 22.50 | 200.00 |
| 15-18 in. | 2.00 | 15.00 | 125.00 |

Beautiful flowering shrub native of Eastern U. S. Flowers vary from deep pink to nearly white. When planted out requires about the same conditions as Rhododendrons.

ERICA OR HEATHER

Heather thrives to perfection with us. Plants offered are strong and vigorous. They are field grown and transplanted to pots last October so that they are thoroughly established. Everything offered has set flower buds so will bloom this season if planted early enough.

E. codonodes veitchi (E. lusitanica veitchi)

| | | | | |
|-----------|--------|------|-------|--------|
| 7 in. pot | 18 in. | 1.50 | 12.00 | 110.00 |
| 6 in. pot | 12 in. | 1.25 | 10.00 | 90.00 |
| 5 in. pot | 10 in. | .75 | 6.00 | 50.00 |

Beautiful variety of rather loose habit. Flowers pink. Winter and spring bloomer.

E. mediterranea, MEDITERRANEAN HEATHER

| | | | | |
|------------|--------|------|-------|-------|
| 7 in. pot. | 18 in. | 1.25 | 10.00 | 90.00 |
| 6 in. pot | 12 in. | .85 | 7.50 | 70.00 |
| 5 in. pot | 10 in. | .50 | 4.50 | 40.00 |

Well known variety of very compact, usually globular habit. Foliage dark green; flowers lavender pink profusely borne during winter. The hardiest Erica.

E. mediterranea hybrida 5 in. pot .75 6.00 50.00 4 in. pot .60 5.00 40.00

A very compact almost dwarf grower usually wider than tall. Flowers are much the same as the Mediterranean Heather, possibly a little more blue. It blooms earlier coming into flower in the fall and continuing into winter.

E. persoluta alba4 in. pot 10 to 12 in. .50 4.00 35.00

A very beautiful variety of rather loose growth bearing innumerable small white flowers in early spring.

| | | | Each | Per 10 | Per 100 |
|--|-----------|--------------|------|--------|---------|
| E. triumphans | 8 in. pot | 18 to 24 in. | 1.50 | 13.50 | 125.00 |
| | 7 in. pot | 18 to 24 in. | 1.35 | 12.00 | 110.00 |
| Growth erect and vigorous. Foliage soft green and remarkably handsome. Flowers pure white. Commences to bloom in late fall and continues through the winter into spring. | | | | | |

HYDRANGEAS

French assorted—

| | | | | | |
|---|------------------|--------------|------|-------|--------|
| | balled | 10-12 shoots | 1.50 | 12.00 | 100.00 |
| | 5 and 6 in. pots | 6-8 shoots | .60 | 5.00 | 40.00 |
| The new hybrid French varieties constitute a great improvement over the old types. They are freer blooming, have larger heads and run through quite a range of shades from white to deepest pink. They should entirely supersede the old garden Hydrangeas. | | | | | |

French: E. G. Hill—

| | | | | | |
|---|-------------|-----------|------|------|--|
| | 6 in. pot 2 | to 2½ ft. | 1.00 | 8.00 | |
| An especially fine variety. Flowers very deep rose. | | | | | |

Japanese (Otaksa)—

| | | | | | |
|--|------------------|--------------|------|-------|-------|
| | balled | 10-12 shoots | 1.25 | 10.00 | 90.00 |
| | 5 and 6 in. pots | 6-8 shoots | .50 | 4.00 | 30.00 |
| Very desirable varieties, the majority having extremely large single flowers around the outside of the cluster giving them a novel appearance. | | | | | |

BOXWOOD

Pyramids—

| | | | | | |
|-------------|--------------|-------------|-------|-------|--|
| Extra heavy | 18 in. box | 4½ to 5 ft. | 15.00 | | |
| Extra heavy | 16 in. box | 4 to 4½ ft. | 12.50 | | |
| Extra heavy | 14 in. box | 3½ to 4 ft. | 10.00 | | |
| Extra heavy | 14 in. box | 3½ ft. | 8.00 | | |
| Extra heavy | 12 in. box | 3 ft. | 5.00 | | |
| | 10 in. box 3 | to 3½ ft. | 4.00 | 37.50 | |
| | 10 in. pot | 2½ ft. | 3.00 | 27.50 | |
| | Extra heavy | 5 ft. | 12.50 | | |
| | Extra heavy | 4½ ft. | 10.00 | | |
| | Extra heavy | 3½ to 4 ft. | 7.50 | | |
| | | 3 to 3½ ft. | 3.75 | 30.00 | |
| | | 2½ to 3 ft. | 3.00 | 27.50 | |
| | | 2 to 2½ ft. | 2.50 | 22.50 | |
| | | 1½ to 2 ft. | 2.00 | 17.50 | |

Standards—

| | |
|--------------------------------------|------|
| 14 in. box, 36 in. stem, 18 in. head | 7.50 |
| 14 in. box, 24 in. stem, 18 in. head | 6.00 |
| 36 in. stem, 18 in. head | 6.00 |
| 26 in. stem, 18 in. head | 4.50 |
| 15 in. stem, 14 in. head | 3.00 |

Globes—

| | | |
|--|--------------|-------|
| 16 in. box | 24 in. diam. | 10.00 |
| 16 in. box | 22 in. diam. | 8.00 |
| These globular Boxwoods have been closely trimmed for years and are vastly superior to the general run of bushy Boxwoods trimmed up into globular shape. | 24 in. diam. | 8.50 |
| | 22 in. diam. | 7.00 |
| | 20 in. diam. | 6.00 |

| | | | | |
|--|------------------------|------------|------|-------|
| Natural—not trimmed—for hedges— | 12 to 15 in. | .50 | 4.00 | 30.00 |
| | 8 to 12 in. | .40 | 3.00 | 25.00 |
| | bare roots or in flats | 3 to 4 in. | | 6.00 |

IRISH YEW

(*Taxus baccata fastigiata*)

| | | Each | Per 10 | Per 100 |
|--|-----------|-------|--------|---------|
| 14 in. box 6 | to 6½ ft. | 15.00 | 120.00 | |
| 14 in. box 5½ | to 6 ft. | 12.00 | 100.00 | |
| 14 in. box 5 | to 5½ ft. | 10.00 | 85.00 | |
| 14 in. box 4 | to 4½ ft. | 6.00 | 50.00 | |
| 14 in. box 3½ | to 4 ft. | 5.00 | 45.00 | |
| 10 in. box 3½ | to 4 ft. | 4.50 | 40.00 | |
| 10 in. box 3 | to 3½ ft. | 3.50 | 30.00 | |
| 16 in. tub 4 | to 4½ ft. | 6.00 | 50.00 | |
| 13 in. tub 3½ | to 4 ft. | 5.00 | 45.00 | |
| 10 in. pot 2½ | to 3 ft. | 2.50 | 22.50 | |
| One of our leading specialties is 6½ to 7 ft. 15.00 | | | | |
| this beautiful and popular tree. 6 to 6½ ft. 12.50 | | | | |
| Its dense somber foliage and 5½ to 6 ft. 10.00 | | | | |
| stately columnar habit lend it 5 to 5½ ft. 8.00 70.00 | | | | |
| an air of distinction not pos- 4½ to 5 ft. 6.50 55.00 | | | | |
| sessed by any other similar 4 to 4½ ft. 5.00 45.00 | | | | |
| plant. The abundant red ber- 3½ to 4 ft. 4.00 35.00 | | | | |
| ries add greatly to its beauty. 3 to 3½ ft. 3.00 25.00 | | | | |
| 2½ to 3 ft. 2.25 20.00 | | | | |
| 2 to 2½ ft. 1.75 15.00 | | | | |
| 1½ to 2 ft. 1.25 10.00 | | | | |

HOLLY

(*Ilex aquifolium*)

PYRAMIDALIS TYPE—self fertile—

| | | | | |
|--|-----------|------|-------|--------|
| We propagate and sell only 4 | to 5 ft. | 4.50 | 40.00 | |
| grafted or budded plants. Seed- 3½ | to 4 ft. | 3.50 | 30.00 | 250.00 |
| lings are entirely unreliable and 3 | to 3½ ft. | 3.00 | 25.00 | 225.00 |
| at least 75% are males which 2½ | to 3 ft. | 2.50 | 20.00 | 175.00 |
| can not bear berries. Every 2 | to 2½ ft. | 2.00 | 16.00 | 140.00 |
| plant we offer is of the self- 1½ | to 2 ft. | 1.50 | 12.00 | 100.00 |
| fertile type which can be de- pended upon to bear berries even when planted alone. | | | | |

CONIFERS

(All plants in this division are "balled" unless otherwise specified.)
ABIES baborensis (A. numidica)

| | | | | | |
|---|-----------|-----------|-------|-------|--------|
| ALGERIAN FIR | 1 | to 1½ ft. | 1.00 | 8.00 | |
| A. cephalonica | 1 | to 1½ ft. | 1.00 | 8.00 | 70.00 |
| A. cilicica | 1 | to 1½ ft. | 1.00 | 8.00 | 70.00 |
| A. concolor, WHITE FIR..... | 1½ | to 2 ft. | 1.50 | 12.00 | 100.00 |
| Bark and foliage almost white. 1 | to 1½ ft. | 1.25 | 10.00 | 85.00 | |
| A. firma, JAPANESE FIR..... | 1 | to 1½ ft. | 1.25 | 10.00 | |
| A. lasiocarpa | 1½ | to 2 ft. | 1.50 | 12.00 | 100.00 |
| A. nordmanniana, | | | | | |
| NORDMANN'S SILVER FIR..... | 1½ | to 2 ft. | 1.50 | 12.00 | 100.00 |
| Usually considered the finest of 1 | to 1½ ft. | 1.25 | 10.00 | 85.00 | |
| all firs. Foliage very deep green above and silvery beneath. | | | | | |
| A. pinsapo, SPANISH FIR..... | 1 | to 1½ ft. | 1.25 | 10.00 | 85.00 |
| A. veitchi | 1 | to 1½ ft. | 1.25 | 10.00 | |

| | | | | | |
|---|--------------|----------|------|------|--|
| ARAUCARIA bidwilli..... | 6 in. pot 1½ | to 2 ft. | 1.00 | 8.00 | |
| Magnificent tree of regular growth. More compact than the other Araucarias. Foliage rich glossy green. | | | | | |

| | | | | | |
|--|------------|-------|------|--|--|
| ARAUCARIA imbricata, MONKEY PUZZLE | 16 in. box | 3 ft. | 4.00 | | |
|--|------------|-------|------|--|--|

| | | | Each | Per 10 | Per 100 |
|--|------------|-------------|-------|--------|---------|
| CEDRUS atlantica, | | | | | |
| MT. ATLAS CEDAR | 1 | to 1½ ft. | .75 | 6.00 | 50.00 |
| C. atlantica fastigiata | 3 | to 4 ft. | 2.00 | 15.00 | |
| A decided novelty. Foliage like the type but growth is very narrow and columnar. | | | | | |
| C. atlantica glauca, | | | | | |
| BLUE MT. ATLAS CEDAR..... | 3 | to 3½ ft. | 3.00 | 25.00 | |
| Justly esteemed as one of the | 2½ | to 3 ft. | 2.50 | 20.00 | |
| most beautiful trees grown. The | 2 | to 2½ ft. | 2.00 | 16.00 | |
| foliage is intensely brilliant silvery-blue. Growth is inclined to be thin and irregular when young, but fills in as the plant attains a little age. | | | | | |
| C. deodara, DEODAR; | | | | | |
| HIMALAYA CEDAR | 3 | to 4 ft. | 2.00 | 15.00 | |
| | 2 | to 2½ ft. | 1.25 | 10.00 | |
| | 1½ | to 2 ft. | .75 | 6.00 | 50.00 |
| C. libani, CEDAR OF LEBANON.... | 1 | to 1½ ft. | .75 | 6.00 | 50.00 |
| CHAMAECYPARIS lawsoniana, | | | | | |
| LAWSON CYPRESS | 2 | to 3 ft. | 1.00 | 8.00 | |
| | 1½ | to 2 ft. | .75 | 6.00 | 50.00 |
| C. lawsoniana alumi | 2½ | to 3 ft. | 2.25 | 17.50 | 160.00 |
| Highly prized both for planting | 2 | to 2½ ft. | 1.75 | 15.00 | 125.00 |
| out and as a tub plant. Its | 1½ | to 2 ft. | 1.50 | 12.50 | 100.00 |
| habit is very compact and erect | 1 | to 1½ ft. | 1.25 | 10.00 | 80.00 |
| and the foliage is a bright silvery-blue. Is of the greatest value in formal landscape work. | | | | | |
| C. lawsoniana erecta viridis | 2 | to 2½ ft. | 1.75 | 15.00 | |
| Very similar to preceding in | 1½ | to 2 ft. | 1.50 | 12.50 | |
| growth and habit, but has remarkably rich deep green foliage. | | | | | |
| C. lawsoniana filifera glauca | 1½ | to 2 ft. | 1.50 | 12.50 | |
| Has threadlike branches and somewhat silvery foliage. Growth drooping. | | | | | |
| C. lawsoniana "Triomphe de Boskoop" | | | | | |
| | 14 in. box | 3½ to 4 ft. | 4.00 | | |
| | 14 in. box | 3 to 3½ ft. | 3.50 | | |
| Growth upright but loose and | 3½ | to 4 ft. | 3.50 | 30.00 | 275.00 |
| open. Foliage intensely silvery. | 3 | to 3½ ft. | 2.75 | 25.00 | 225.00 |
| The best variety of Lawson Cy- | 2½ | to 3 ft. | 2.00 | 16.00 | 140.00 |
| press for landscape effects. | 2 | to 2½ ft. | 1.50 | 12.00 | 100.00 |
| | 1½ | to 2 ft. | 1.25 | 10.00 | 85.00 |
| C. nootkatensis | 2½ | to 3 ft. | 1.75 | 15.00 | |
| | 2 | to 2½ ft. | 1.25 | 10.00 | 85.00 |
| | 1½ | to 2 ft. | 1.00 | 8.50 | 70.00 |
| C. obtusa (columnar) | | | | | |
| COLUMNAR RETINOSPORA.... | | | | | |
| | 18 in. box | 6 ft. | 15.00 | | |
| | 18 in. box | 5 to 5½ ft. | 12.00 | | |
| | 16 in. box | 4½ to 5 ft. | 10.00 | | |
| | 14 in. box | 4 to 4½ ft. | 8.00 | | |
| 12 and 14 in. box | 3½ | to 4 ft. | 7.00 | | |
| One of the most beautiful | 5 | to 6 ft. | 10.00 | 80.00 | |
| formal plants grown. They are | 4½ | to 5 ft. | 8.50 | 70.00 | 600.00 |
| developed by training the Japan- | 4 | to 4½ ft. | 7.00 | 60.00 | 500.00 |
| ese Cedar or Retinospora into | 3½ | to 4 ft. | 6.00 | 50.00 | 425.00 |
| columnar form, a very slow pro- | 3 | to 3½ ft. | 5.00 | 40.00 | 350.00 |
| cess. Our plants are unques- | 2½ | to 3 ft. | 4.00 | 32.50 | 300.00 |
| tionably the finest ever offered | 2 | to 2½ ft. | 3.00 | 25.00 | 200.00 |
| in this country as they are thor- | 1½ | to 2 ft. | 2.50 | 22.50 | 175.00 |

| | | | Each | Per 10 | Per 100 |
|--|---------------|-------------|-------|--------|----------------|
| oughly acclimated, perfectly compact and in fine condition in every way. There is no finer plant for locations where they are not subjected to too severe heat. | | | | | |
| C. obtusa aurea (columnar) | | | | | |
| GOLDEN COLUMNAR RETI- | | | | | |
| NOSPORA | 18 in. box 4 | to 4½ ft. | 10.00 | | |
| | 14 in. box 3½ | to 4 ft. | 8.50 | | |
| | 12 in. box 2½ | to 3 ft. | 5.00 | | |
| A form of the preceding with golden foliage. | | | | | |
| C. obtusa gracilis, | | | | | |
| GRACEFUL RETINOSPORA | | | | | |
| | 14 in. box 3 | to 3½ ft. | 4.00 | | |
| A form of the Japanese Cedar allowed to grow naturally. Foliage is peculiarly rich green and the habit is graceful in the extreme. | | | | | |
| | 3½ | to 4 ft. | 4.00 | 35.00 | 300.00 |
| | 3 | to 3½ ft. | 3.00 | 27.50 | 250.00 |
| | 1½ | to 2 ft. | 1.50 | 12.00 | 100.00 |
| | 1 | to 1½ ft. | 1.25 | 10.00 | 75.00 |
| C. pisifera filifera, | | | | | |
| THREAD-BRANCHED RETI- | | | | | |
| NOSPORA | 16 in. box 3½ | to 4 ft. | 6.00 | | |
| | 14 in. box 2½ | to 3 ft. | 3.50 | | |
| Thread branched Japanese Cypress or Retinospora, Shrub of very compact growth. Branches drooping and thread-like, grayish green. | | | | | |
| | 4 | to 5 ft. | 7.50 | 65.00 | |
| | 3½ | to 4 ft. | 5.00 | 45.00 | |
| | 3 | to 3½ ft. | 4.00 | 35.00 | 300.00 |
| | 2½ | to 3 ft. | 3.00 | 25.00 | 225.00 |
| | 2 | to 2½ ft. | 2.00 | 16.00 | 150.00 |
| | 1½ | to 2 ft. | 1.50 | 12.50 | 100.00 |
| | 1 | to 1½ ft. | 1.00 | 8.00 | 70.00 |
| C. pisifera plumosa aurea | | | | | |
| | 1 | to 1½ ft. | 1.00 | 7.50 | 60.00 |
| Has delicate graceful foliage with branches resembling plumes and turning golden. Should have partial shade. | | | | | |
| CRYPTOMERIA japonica | | | | | |
| | 4 | to 5 ft. | 1.25 | 10.00 | |
| JAPAN REDWOOD. Tall rapid growing tree of loose open habit. Forms a large forest tree in Japan. | | | | | |
| | 2½ | to 3 ft. | .75 | 6.00 | |
| C. japonica elegans | | | | | |
| | 3 | to 4 ft. | 1.50 | 12.50 | |
| Well known small tree with feathery foliage which turns bronze during winter. | | | | | |
| | 2 | to 2½ ft. | 1.00 | 8.00 | |
| CUPRESSUS macrocarpa, | | | | | |
| MONTEREY CYPRESS..in flats | | | | | |
| | 10 to 15 | in. | | | 2.50 |
| C. sempervirens fastigiata, | | | | | |
| ITALIAN CYPRESS | | | | | |
| | 5 | to 6 ft. | 2.00 | 17.50 | 20.00 per 1000 |
| C. sempervirens roylei | | | | | |
| | 4 in. pot | 8 to 12 in. | .35 | 3.00 | 25.00 |
| An improved form of the preceding. | | | | | |
| JUNIPERUS | | | | | |
| | No. 1 | 2½ to 3 ft. | 2.00 | 17.50 | |
| | | 2 to 2½ ft. | 1.75 | 15.00 | |
| | No. 2 | 2½ to 3 ft. | 2.00 | 17.50 | |
| | | 2 to 2½ ft. | 1.75 | 15.00 | |
| This and the preceding are two unidentified varieties of Junipers. Both are of pleasing erect pyramidal growth. Number 1 has greenish foliage while Number 2 is silvery. | | | | | |

| J. chinensis albo-variegata— | | | | Each | Per 10 | Per 100 |
|---|-------------|-------------|--|------|--------|---------|
| | 12 in. box | 1½ to 2 ft. | | 2.00 | 17.50 | |
| VARIEGATED CHINESE JU- | 2½ to 3 ft. | | | 2.25 | 18.50 | 160.00 |
| NIPER. Pyramidal, compact, | 2 to 2½ ft. | | | 1.75 | 14.00 | 125.00 |
| foliage flecked with creamy variegation. | | | | | | |
| J. chinensis pfitzeriana— | | | | | | |
| | 12 in. box | 2½ to 3 ft. | | 2.50 | | |
| Branches spreading with droop- | 3 to 3½ ft. | | | 3.00 | | |
| ing tips. Foliage slightly glau- | 2½ to 3 ft. | | | 2.00 | 17.50 | |
| cous. | 2 to 2½ ft. | | | 1.75 | 15.00 | 125.00 |
| J. chinensis procumbens | 1½ to 2 ft. | | | 1.50 | 12.00 | |
| CREEPING CHINESE JUNI- | 1 to 1½ ft. | | | 1.25 | 10.00 | 85.00 |
| PER. The well known Creeping | | | | | | |
| Juniper with rather coarse gray | | | | | | |
| foliage. | | | | | | |
| J. chinensis procumbens aurea | 8 to 12 in. | | | 1.25 | 10.00 | |
| Variety of preceding with golden variegated foliage. Very scarce. | | | | | | |
| J. chinensis fortunei, | | | | | | |
| FORTUNE'S JUNIPER— | | | | | | |
| | 14 in. box | 4 to 5 ft. | | 3.50 | | |
| A pleasing variety of Juniper of | 3½ to 4 ft. | | | 2.50 | 20.00 | |
| rather rapid erect growth. | 2½ to 3 ft. | | | 1.75 | 15.00 | 125.00 |
| Branches are long and grace- | 2 to 2½ ft. | | | 1.50 | 12.00 | 100.00 |
| fully arching. Has both kinds | 1½ to 2 ft. | | | 1.00 | 8.00 | 70.00 |
| of foliage. | | | | | | |
| J. communis hibernica | 3 to 3½ ft. | | | 1.75 | 15.00 | |
| IRISH JUNIPER. Of dense col- | 2½ to 3 ft. | | | 1.50 | 12.00 | 100.00 |
| umnar habit. Foliage silvery. | 2 to 2½ ft. | | | 1.25 | 10.00 | 80.00 |
| | 1½ to 2 ft. | | | 1.00 | 8.00 | 70.00 |
| | 1 to 1½ ft. | | | .80 | 6.50 | 55.00 |
| J. excelsa stricta, | | | | | | |
| GRECIAN JUNIPER..... | 12 in box | 1½ to 2 ft. | | 2.00 | | |
| | very heavy | 3 to 3½ ft. | | 4.00 | 35.00 | |
| | very heavy | 2½ to 3 ft. | | 3.00 | 27.50 | |
| Grows very regularly with coni- | 1½ to 2 ft. | | | 1.50 | 12.00 | 100.00 |
| cal outline. Foliage is brilliant | 1 to 1½ ft. | | | 1.25 | 10.00 | 85.00 |
| blue-gray. A particularly fine | | | | | | |
| tub plant and of great value in | | | | | | |
| formal landscape work. Intro- | | | | | | |
| duced by us on the Pacific Coast | | | | | | |
| and becoming decidedly popular. | | | | | | |
| J. sabina prostrata, | | | | | | |
| PROSTRATE SAVIN | 8 to 12 in. | | | .75 | 6.00 | 50.00 |
| J. sabina tamariscifolia | 14 in. box | 1½ to 2 ft. | | 2.00 | 17.50 | |
| Branches grow prostrate on the | 2 to 2½ ft. | | | 1.75 | 14.00 | 125.00 |
| ground. Foliage much finer and | 1½ to 2 ft. | | | 1.50 | 11.00 | 100.00 |
| better colored than the common | | | | | | |
| Savin Juniper. | | | | | | |
| J. virginiana glauca, | | | | | | |
| BLUE VIRGINIA CEDAR | 3 to 4 ft. | | | 2.50 | 20.00 | |
| Upright tree with arching | 2 to 2½ ft. | | | 1.50 | 11.00 | 100.00 |
| branches and very blue foliage. | 1½ to 2 ft. | | | 1.00 | 8.50 | 80.00 |
| | 10 in. pot | 2½ to 3 ft. | | 2.00 | | |
| J. virginiana kosteriana, | | | | | | |
| KOSTER'S JUNIPER. 12 in. box | 2 to 2½ ft. | | | 2.25 | 20.00 | |
| Almost but not quite prostrate. | 2 to 2½ ft. | | | 1.75 | 14.00 | 125.00 |
| Foliage green with silvery tips. | | | | | | |
| LIBOCEDRUS chilensis, | | | | | | |
| CHILEAN CEDAR | 1 to 1½ ft. | | | 1.00 | 8.00 | 70.00 |
| Foliage very fine sage green. | | | | | | |
| L. chilensis viridis | 1 to 1½ ft. | | | 1.00 | 8.00 | 70.00 |
| Variety with dark green foliage. | | | | | | |

| | | | Each | Per 10 | Per 100 |
|--|----|-----------|-------|-----------|---------|
| PICEA canadensis (P. alba) | | | | | |
| WHITE SPRUCE | 1½ | to 2 ft. | .75 | 5.50 | 50.00 |
| | 1 | to 1½ ft. | .50 | 4.00 | 35.00 |
| P. excelsa, NORWAY SPRUCE..... | 1 | to 1½ ft. | .50 | 4.00 | 35.00 |
| P. orientalis, ORIENTAL SPRUCE | 2 | to 2½ ft. | 2.00 | 16.00 | 140.00 |
| The most beautiful green-hued | 1½ | to 2 ft. | 1.50 | 12.00 | 100.00 |
| Spruce. Branches and foliage | 1 | to 1½ ft. | 1.25 | 10.00 | 85.00 |
| are remarkably fine giving the whole plant an air of refinement and delicacy. | | | | | |
| P. pungens glauca, COLORADO BLUE SPRUCE— | | | | | |
| 14 in. box | 3 | to 3½ ft. | 5.00 | 45.00 | |
| 12 in. box | 2 | to 2½ ft. | 3.50 | 30.00 | |
| 12 in. box | 2 | ft. | 2.50 | 22.50 | |
| P. sitchensis, MENZIES' SPRUCE | 1½ | to 2 ft. | .75 | 5.50 | 50.00 |
| | 1 | to 1½ ft. | .50 | 4.00 | 35.00 |
| PINUS coulteri, BIG CONE PINE..... | | | | | |
| P. halepensis, ALEPPO PINE..... | 2 | to 3 ft. | .85 | 6.50 | 55.00 |
| P. pinaster (P. maritima) | | | | | |
| CLUSTER PINE | 2 | to 3 ft. | .85 | 6.50 | 55.00 |
| | 1½ | to 2 ft. | .75 | 6.00 | |
| P. radiata, MONTEREY PINE— | | | | | |
| 5 in. pot | 1½ | to 2 ft. | .40 | 3.25 | 30.00 |
| in flats | 10 | to 12 in. | | | 2.50 |
| | | | | 20.00 per | 1000 |
| P. resinosa, NORWAY PINE..... | 2 | to 3 ft. | .85 | 6.50 | 55.00 |
| | 1½ | to 2 ft. | .75 | 6.00 | |
| P. strobus, WHITE PINE | 1½ | to 2 ft. | .60 | 5.00 | 45.00 |
| P. torreyana, TORREY PINE | 2 | to 3 ft. | 1.00 | 8.00 | 70.00 |
| PSEUDOTSUGA douglasi, DOUGLAS SPRUCE; DOUGLAS FIR; OREGON PINE..... | | | | | |
| | 2 | to 3 ft. | .75 | 6.00 | 50.00 |
| | 1½ | to 2 ft. | .50 | 4.00 | 35.00 |
| SCIADOPITYS verticillata | | | | | |
| 16 in. box | 5 | to 6 ft. | 12.50 | | |
| 14 in. box | 4 | to 4½ ft. | 6.00 | | |
| 12 in. box | 3½ | to 4 ft. | 5.00 | | |
| 12 in. box | 3 | to 3½ ft. | 4.00 | | |
| UMBRELLA PINE. Japanese | 5 | to 6 ft. | 10.00 | 80.00 | |
| tree of remarkable appearance. | 4 | to 5 ft. | 6.00 | 48.00 | |
| Leaves very long and clustered | 3½ | to 4 ft. | 4.50 | 36.00 | 300.00 |
| in whorls, bright green in sum- | 3 | to 3½ ft. | 3.50 | 28.00 | 250.00 |
| mer, bronzy in winter. Widely | 2½ | to 3 ft. | 2.50 | 20.00 | 175.00 |
| used as a tub plant. In hot sec- | 2 | to 2½ ft. | 1.50 | 12.00 | 100.00 |
| tions should be in at least par- | 1½ | to 2 ft. | 1.25 | 10.00 | 85.00 |
| tial shade. Plants we offer are | 1 | to 1½ ft. | 1.00 | 8.00 | 70.00 |
| all specimens; very compact, broad for their height, of regular conical outline and thoroughly acclimated. | | | | | |
| SEQUOIA gigantea, CALIFORNIA BIG TREE..... | | | | | |
| | 2 | to 3 ft. | 1.50 | 12.00 | 100.00 |
| S. gigantea pendula, WEEPING BIG TREE | | | | | |
| | 2½ | to 3 ft. | 3.00 | 24.00 | |
| A rare and remarkable variety. | 1 | to 1½ ft. | 1.75 | 14.00 | |
| Branches grow directly downward. | | | | | |
| S. sempervirens, REDWOOD— | | | | | |
| 14 in. box | 5 | to 5½ ft. | 2.50 | 22.50 | |
| 14 in. box | 4½ | to 5 ft. | 2.00 | 17.50 | |
| | 4 | to 6 ft. | 1.50 | 12.00 | 100.00 |
| | 3 | to 4 ft. | 1.00 | 8.00 | 70.00 |

| | | | Each | Per 10 | Per 100 |
|--|----|-----------|--------------|--------|--------------|
| TAXUS baccata erecta, | | | | | |
| ERECT ENGLISH YEW | 3 | to 4 ft. | 2.50 | 20.00 | |
| T. baccata fastigiata, IRISH YEW, | | | | | |
| See "Specialties." | | | | | |
| T. baccata fastigiata aurea, | | | | | |
| GOLDEN IRISH YEW | 2 | to 2½ ft. | 2.50 | 20.00 | |
| T. baccata overeinderi12 in. box | | | | | |
| | | | 3 to 3½ ft. | 3.50 | 28.00 |
| A variety of English Yew with 2½ | | | to 3 ft. | 2.00 | 16.00 |
| very narrow erect growth. | | | | | |
| T. baccata repandens, | | | | | |
| SPREADING YEW 12 in. box | 1½ | to 2 ft. | 2.00 | | |
| Growth spreading, usually wider | | | 1½ to 2 ft. | 1.50 | 12.00 100.00 |
| than tall. A remarkably fine variety of the greatest value in landscape work. | | | | | |
| T. cuspidata | | | | | |
| | | | 2½ to 3 ft. | 2.50 | 20.00 175.00 |
| | | | 2 to 2½ ft. | 1.75 | 14.00 125.00 |
| THUJA occidentalis, | | | | | |
| AMERICAN ARBOR VITAE.... | 2 | to 2½ ft. | .75 | 6.00 | 50.00 |
| T. occidentalis globosa, | | | | | |
| GLOBULAR ARBOR VITAE.... | 10 | to 12 in. | .75 | 6.00 | 50.00 |
| Grows in almost perfectly globular form without trimming. | | | | | |
| T. occidentalis pumila | | | | | |
| | | | 1 to 1½ ft. | .75 | 6.00 50.00 |
| TOM THUMB ARBOR VITAE. | | | | | |
| Very dwarf form of slow growth with dense heath-like foliage. | | | | | |
| T. occidentalis pyramidalis— | | | | | |
| 18 in. box | | | 6 ft. | 4.00 | |
| PYRAMIDAL ARBOR VITAE. | 5 | to 6 ft. | 3.50 | 30.00 | |
| Has the form of Italian Cypress | | | 4 to 5 ft. | 3.00 | 25.00 |
| but with the characteristic Arbor Vitae foliage. | | | | | |
| T. occidentalis rosenthalii ..12 in. box | | | | | |
| | | | 2 to 2½ ft. | 2.00 | |
| Assumes a conical outline very | | | 2 to 2½ ft. | 1.50 | 12.00 100.00 |
| distinct and attractive. | | | 1½ to 2 ft. | 1.00 | 8.00 70.00 |
| T. occidentalis wareana (T. siberica) | | | | | |
| 14 in. box | | | 3 to 3½ ft. | 2.50 | |
| SIBERIAN ARBOR VITAE. | 3 | to 3½ ft. | 2.00 | 16.00 | 140.00 |
| Compact tree of broadly pyra- | | | 2½ to 3 ft. | 1.50 | 12.50 100.00 |
| midal growth. Foliage has an | | | 1½ to 2 ft. | 1.00 | 8.00 60.00 |
| unusual metallic hue. | | | | | |
| T. orientalis (Biota orientalis) | | | | | |
| CHINESE ARBOR VITAE | 1½ | to 2 ft. | .75 | 6.00 | 50.00 |
| T. orientalis aurea-conspicua | | | | | |
| | | | 3 to 3½ ft. | 3.50 | 30.00 275.00 |
| Beautiful and striking form of | | | 2½ to 3 ft. | 2.50 | 22.50 200.00 |
| Chinese Arbor Vitae with in- | | | 2 to 2½ ft. | 2.00 | 17.50 150.00 |
| tensely yellow foliage and | | | 1½ to 2 ft. | 1.50 | 12.50 110.00 |
| slender erect, symmetrically tapering habit. | | | | | |
| T. orientalis aurea nana | | | | | |
| | | | 10 to 12 in. | 1.25 | 10.00 80.00 |
| DWARF CHINESE GOLDEN | 8 | to 10 in. | .85 | 7.00 | 60.00 |
| ARBOR VITAE. Very compact, | | | | | |
| nearly globular. Color brilliant and held well. Growth very slow. Particularly fine tub plant. | | | | | |
| T. plicata magnifica aurea | | | | | |
| | | | 3½ to 4 ft. | 3.00 | 25.00 |
| Growth extremely irregular. Foliage bright yellow. | | | | | |
| T. "Rosedale" | | | | | |
| | | | 1½ to 2 ft. | 1.25 | 10.00 |

BROAD LEAVED EVERGREENS

(All plants in this division are "balled" unless otherwise specified.)

| | | | | Each | Per 10 | Per 100 |
|--|---------------------|---------|-----|------|--------|---------|
| ABELIA grandiflora | 3 | to 4 | ft. | 1.50 | 12.00 | |
| A constant bloomer. Flowers | | | | | | |
| white flushed lavender-pink. De- | 2 | to 2½ | ft. | 1.00 | 8.00 | 70.00 |
| servedly a favorite. | 1½ | to 2 | ft. | .75 | 6.00 | 50.00 |
| A. triflora | 2½ | to 3 | ft. | .75 | 6.00 | |
| ACACIA baileyana..... | 8 in. pot 6 | to 8 | ft. | 1.50 | 12.00 | |
| | 5 in. pot 5 | to 6 | ft. | 1.00 | 8.00 | |
| | 5 in. pot 4 | to 5 | ft. | .75 | 6.00 | 50.00 |
| | 5 in. pot 3 | to 4 | ft. | .60 | 5.00 | 45.00 |
| | 5 in. pot 2 | to 3 | ft. | .50 | 4.00 | 35.00 |
| The first to bloom and has the most intensely silvery foliage. | | | | | | |
| A. cultriformis | 4 in. pot 1½ | to 2 | ft. | .30 | 2.50 | |
| | 4 in. pot 1 | to 1½ | ft. | .25 | 2.00 | |
| A shrub with small three-cornered gray leaves and very deep yellow flowers. | | | | | | |
| A. dealbata (A. mollissima)— | | | | | | |
| | 5 and 6 in. pots 4 | to 6 | ft. | .50 | 4.00 | |
| | 5 and 6 in. pots 3 | to 4 | ft. | .40 | 3.50 | |
| The well known tree with feathery leaves; blooming about Feb. 1st. | | | | | | |
| A. decurrens | 4 in. pot 2 | to 3 | ft. | .35 | 3.00 | 25.00 |
| | 4 in. pot 1½ | to 2 | ft. | .30 | 2.50 | 20.00 |
| | 4 in. pot 1 | to 1½ | ft. | .25 | 2.00 | 17.50 |
| Makes a good tree. Blooms twice; flowers light yellow. | | | | | | |
| A. latifolia | 4 and 5 in. pots 3 | to 4 | ft. | .50 | 4.50 | |
| | 4 and 5 in. pots 2 | to 3 | ft. | .40 | 3.50 | 30.00 |
| | 4 and 5 in. pots 1½ | to 2 | ft. | .30 | 2.50 | 20.00 |
| Well known shrub or small tree. Often used as a hedge plant. Flowers are in spikes. | | | | | | |
| A. melanoxylon, BLACK ACACIA | | | | | | |
| | 5 in. pot 3 | to 4 | ft. | .40 | 3.00 | 27.50 |
| | 4 and 5 in. pots 2 | to 3 | ft. | .30 | 2.50 | 20.00 |
| | 4 in. pot 1½ | to 2 | ft. | .25 | 2.00 | 16.00 |
| The best Acacia as a street tree. Foliage dark and flowers pale lemon. | | | | | | |
| A. nerifolia (A. floribunda)— | | | | | | |
| | 5 in. pot 4 | to 5 | ft. | .50 | 4.00 | 35.00 |
| | 4 in. pot 2 | to 2½ | ft. | .35 | 3.00 | 25.00 |
| | 4 in. pot 1½ | to 2 | ft. | .30 | 2.50 | 20.00 |
| | in flats 2 | to 4 | ft. | | | 10.00 |
| Practically always in bloom. Leaves long and slender; flowers bright yellow and very fragrant. | | | | | | |
| ALECTRYON excelsum, | | | | | | |
| NEW ZEALAND OAK— | | | | | | |
| | 6 in. pot 3 | to 3½ | ft. | 1.25 | 10.00 | |
| | 6 in. pot 2½ | to 3 | ft. | 1.00 | 8.00 | |
| A little known but remarkably beautiful tree of medium growth. Very ornamental and thoroughly fine in every way. | | | | | | |
| ARBUTUS menziesi, MADRONE— | | | | | | |
| | 5 in. pot | 8 to 12 | in. | .75 | 6.00 | |
| | 4 and 5 in. pots | 6 to 8 | in. | .50 | 4.00 | |

| A. unedo, STRAWBERRY TREE— | | | | Each | Per 10 | Per 100 |
|---|------------|-------|-----------|------|--------|---------|
| 12 in. box | 4½ | to 5 | ft. | 3.00 | | |
| 12 in. box | | | 4 ft. | 2.50 | | |
| | 3 | to 4 | ft. | 2.00 | 16.00 | |
| | 2½ | to 3 | ft. | 1.50 | 12.00 | |
| 4 in. pot | 10 | to 12 | in. | .35 | 3.00 | |
| One of our finest shrubs. Has ornamental fruit the size, shape and color of strawberries. Foliage much resembles that of the Toyon. | | | | | | |
| ARCTOSTAPHYLOS uva-ursi, CREEPING MANZANITA | | | | .35 | 3.00 | 25.00 |
| A native trailing plant which will grow in the driest sand. Foliage is very attractive; bears a good crop of large red berries. | | | | | | |
| BERBERIS darwini, DARWIN BARBERRY | | | | 1.00 | 8.00 | |
| Leaves Holly-like but small. | 1 | to 1½ | ft. | .75 | 6.00 | 50.00 |
| Blooms profusely during winter and spring. Flowers yellow, berries blue. | | | | | | |
| B. knighti | 1½ | to 2 | ft. | 1.50 | | |
| B. stenophylla | 4 in. pot | 10 | to 12 in. | .40 | 3.50 | |
| BUDDLEIA davidi veitchiana— | | | | | | |
| | 4 in. pot | 1 | to 1½ ft. | .50 | 4.00 | 35.00 |
| Growth vigorous. Flowers in large spikes, bright mauve with orange eye. Very fragrant. | | | | | | |
| CAMPHORA officinalis, CAMPHOR TREE | | | | 3.50 | | |
| | 16 in. box | 7 | to 8 ft. | 2.00 | | |
| | 10 in. pot | 5 | to 6 ft. | .40 | 3.50 | 30.00 |
| | 5 in. pot | 1½ | to 2 ft. | | | |
| CARPENTERIA californica— | | | | | | |
| | 5 in. pot | 2 | to 3 ft. | 1.00 | | |
| | 5 in. pot | 1 | to 1½ ft. | .60 | 5.00 | 45.00 |
| Splendid native shrub bearing large white flowers with golden stamens. | | | | | | |
| CASUARINA stricta, BEEFWOOD; SHE OAK— | | | | | | |
| | 6 in. pot | 4 | to 6 ft. | .50 | 4.00 | |
| | 6 in. pot | 3 | to 4 ft. | .40 | 3.50 | |
| CERATONIA siliqua, CAROB; ST. JOHN'S BREAD— | | | | | | |
| | 5 in. pot | 8 | to 12 in. | .50 | 4.00 | 30.00 |
| | 4 in. pot | 6 | to 10 in. | .40 | 3.50 | 25.00 |
| Often planted for the sake of its edible pods. It is also one of the handsomest evergreen trees for California. | | | | | | |
| CHOISYA ternata, MEXICAN ORANGE | | | | .75 | 6.00 | 50.00 |
| Has rich green foliage and large clusters of white fragrant flowers resembling those of the orange. | 1 | to 1½ | ft. | .50 | 4.00 | |
| | | 8 | to 10 in. | | | |
| CISTUS albidus, PINK ROCK ROSE | | | | | | |
| | 6 in. pot | 2 | to 2½ ft. | .50 | | |

| | | | Each | Per 10 | Per 100 |
|---|----------------|-----------|-------|--------|---------|
| C. ladaniferus maculatus, SPOTTED ROCK ROSE | | | | | |
| | 5 in. pot 1 | to 1½ ft. | .50 | 4.00 | |
| Flowers white with a deep red spot at base of each petal. | | | | | |
| COPROSMA baueri, LOOKING GLASS PLANT — | | | | | |
| | 5 in. pot 2 | to 3 ft. | .35 | 3.00 | 25.00 |
| A splendid shrub of particular value in dry locations as the leaves are so glossy that the dust will not stick to them. | | | | | |
| CORNUS capitata, EVERGREEN DOGWOOD — | | | | | |
| | 14 in. box 4 | to 5 ft. | 2.00 | 17.50 | |
| COTONEASTER acuminata — | | | | | |
| | extra heavy 4 | to 5 ft. | 2.50 | 22.50 | |
| | extra heavy 3½ | to 4 ft. | 1.75 | 15.00 | |
| All of the Cotoneasters are 3 | to 3½ ft. | 1.00 | 8.00 | 70.00 | |
| highly valued for their showy 2 | to 3 ft. | .85 | 6.50 | 55.00 | |
| crop of brilliant berries. This 1½ | to 2 ft. | .75 | 6.00 | 50.00 | |
| variety is semi-deciduous, of 1 | to 1½ ft. | .50 | 4.00 | 35.00 | |
| rather erect growth and bears large yellowish-red berries. | | | | | |
| C. angustifolia — (See <i>Pyracantha angustifolia</i>) | | | | | |
| C. applanata | 2 | to 2½ ft. | 1.25 | 10.00 | |
| Foliage rather small and very dark green. Berries are very bright red. Rare and very valuable. | | | | | |
| C. francheti | 3 | to 4 ft. | 1.50 | 12.00 | |
| Growth strong and arching; 2 | to 3 ft. | 1.25 | 10.00 | 85.00 | |
| leaves grayish; berries large yellowish-red. | | | | | |
| C. frigida | 3 | to 4 ft. | 1.00 | 8.00 | 70.00 |
| Growth very vigorous and erect. 2 | to 3 ft. | .75 | 6.00 | 50.00 | |
| Has the largest leaves and the 1 | to 2 ft. | .50 | 4.00 | 35.00 | |
| most berries of all the Cotoneasters. The latter are borne in large clusters and are clear red. | | | | | |
| C. horizontalis | 2 | to 2½ ft. | 1.25 | 10.00 | |
| Grows almost flat on the ground 1 | to 1½ ft. | .75 | 6.00 | | |
| and is partially deciduous. Ber- 8 | to 12 in. | .50 | 4.00 | 35.00 | |
| ries small clear red in the utmost profusion. | | | | | |
| C. microphylla | 1 | to 1½ ft. | .75 | 6.00 | |
| Habit same as preceding but is entirely evergreen. | | | | | |
| C. pannosa | 3 | to 4 ft. | 1.25 | 10.00 | 85.00 |
| | 3 in. pot 1 | to 1½ ft. | .50 | 4.00 | |
| Growth very slender and arching. Bark mahogany. Leaves rich green. Berries vermillion-red. Very beautiful shrub. | | | | | |
| DAPHNE odora, WHITE DAPHNE | 15 | to 18 in. | 1.25 | 11.50 | |
| D. odora marginata, PINK DAPHNE | 15 | to 18 in. | 1.50 | 14.00 | |
| DIOSMA ericoides, BREATH OF HEAVEN — | | | | | |
| | 5 in. pot 1 | to 1½ ft. | .40 | 3.50 | 30.00 |
| | 4 in. pot 8 | to 12 in. | .30 | 2.40 | 20.00 |

| | | | | Each | Per 10 | Per 100 |
|---|---------------------|-------|-----|------|--------|---------|
| DODONEA cuneata | 5 in. pot 2 | to 3 | ft. | .40 | 3.50 | 30.00 |
| | 4 in. pot 1 | to 2 | ft. | .30 | 2.40 | 20.00 |
| | 4 in. pot 8 | to 12 | in. | .25 | 2.00 | 15.00 |
| A pleasing shrub for landscape planting having very slender branches and narrow leaves. | | | | | | |
| D. viscosa | 5 in. pot 2 | to 3 | ft. | .50 | 4.00 | |
| ESCALLONIA montevidensis | 2 | to 3 | ft. | 1.00 | 8.00 | 70.00 |
| By far the best white Escal-lonia. Blooms in late summer and early fall in the utmost profusion. | | | | | | |
| E. rubra | 2 | to 2½ | ft. | 1.00 | 8.00 | 70.00 |
| | 1½ | to 2 | ft. | .75 | 6.00 | 50.00 |
| | 5 in. pot 8 | to 12 | in. | .50 | 4.00 | 35.00 |
| | 5 in. pot 6 | to 8 | in. | .35 | 3.00 | 25.00 |
| A splendid red flowering variety with remarkably dark green leaves. Excellent in every way. | | | | | | |
| EUCALYPTUS ficifolia, SCARLET FLOWERING EUCALYPTUS— | | | | | | |
| | 5 and 6 in. pots 4 | to 5 | ft. | 1.25 | 10.00 | |
| | 5 and 6 in. pots 3 | to 4 | ft. | 1.00 | 8.00 | 70.00 |
| | 5 and 6 in. pots 2 | to 3 | ft. | .75 | 6.00 | 50.00 |
| A dwarf tree rarely more than 12 ft. high. Flowers are usually scarlet but range through orange, red, and pink to nearly white. | | | | | | |
| I. maculata, SPOTTED GUM— | | | | | | |
| | 5 in. pot 4 | to 5 | ft. | .50 | 4.00 | 35.00 |
| | 5 in. pot 3 | to 4 | ft. | .40 | 3.50 | 30.00 |
| A good variety for general planting. | | | | | | |
| E. viminalis, MANNA GUM— | 4 in. pot 2 | to 3 | ft. | .25 | 2.00 | 16.00 |
| Has Willow-like leaves and very slender branches. Very picturesque. | | | | | | |
| EUGENIA myrtifolia latifolia— | | | | | | |
| | 6 in. pot 2 | to 2½ | ft. | .75 | 6.00 | |
| | 4 and 5 in. pots 1 | to 1½ | ft. | .50 | 4.00 | 35.00 |
| A beautiful variety of Eugenia with somewhat larger leaves than the common form. New growth is ruddy. | | | | | | |
| EUONYMUS japonicus aureo-marginatus, GOLDEN EUONYMUS— | | | | | | |
| | 1½ | to 2 | ft. | .75 | 6.00 | |
| FREMONTIA californica— | | | | | | |
| | 5 and 6 in. pots 1½ | to 2 | ft. | 1.25 | 10.00 | |
| A rare native shrub. Bears a profusion of bright yellow flowers. | | | | | | |
| GENISTA racemosa | 5 in. pot 2 | to 3 | ft. | .75 | 6.00 | |
| | 5 in. pot 1½ | to 2 | ft. | .50 | 4.00 | |
| Not as well known as the other Brooms, but is the freest bloomer and the most fragrant. | | | | | | |
| GREVILLEA robusta, SILK OAK— | | | | | | |
| | 6 in. pot 4 | to 5 | ft. | .60 | 5.00 | 45.00 |
| | 5 and 6 in. pots 3 | to 4 | ft. | .50 | 4.00 | 35.00 |
| | 5 in. pot 2 | to 3 | ft. | .40 | 3.50 | 30.00 |
| Well known tree of very rapid growth. Flowers yellow; leaves fern-like. | | | | | | |

| | | | Each | Per 10 | Per 100 |
|---|------------------------|--|------|--------|---------|
| G. thelemanniana | 4 in. pot 1 to 1½ ft. | | .50 | 4.00 | 35.00 |
| | 4 in. pot 10 to 12 in. | | .40 | 3.25 | 30.00 |
| Beautiful shrub with extremely fine foliage and bearing curiously shaped red flowers. It is absolutely continuous bloomer but sensitive to unusually heavy frosts. | | | | | |
| HYPERICUM moserianum | 4 in. pot 6 to 10 in. | | .30 | 2.50 | |
| LEPTOSPERMUM chapmani— | | | | | |
| | 4 in. pot 6 to 8 in. | | 1.00 | 9.00 | |
| A new and very rare variety. Foliage handsome, light green flushed red on the new growth. Flowers bright rose. | | | | | |
| L. laevigatum, | | | | | |
| AUSTRALIAN TEA TREE— | | | | | |
| | 4 in. pot 1 to 1½ ft. | | .25 | 2.00 | 18.00 |
| Excellent for massing effects particularly in dry ground. Fine hedge plant. | | | | | |
| L. nicholsi, RED LEPTOSPERMUM | | | | | |
| | very heavy 2½ to 3 ft. | | 3.50 | 30.00 | |
| | 6 in. pot 2 to 3 ft. | | 1.50 | 12.50 | |
| | 6 in. pot 1½ to 2 ft. | | 1.25 | 10.00 | |
| | 6 in. pot 1 to 1½ ft. | | 1.00 | 8.00 | |
| | 4 in. pot 1 to 1½ ft. | | .75 | 6.00 | 50.00 |
| One of the best introductions of recent years. Formed a conspicuous feature of the Australian and New Zealand horticultural exhibits at the 1915 Exposition. Plant is very finely branched with slender twigs and very small leaves which are ruddy bronze. Flowers are about a half inch broad, deep garnet or claret colored and borne in great profusion during winter and spring. When in bloom it produces an effect absolutely distinct from any other plant. | | | | | |
| LEUCOTHOE catesbaei | 2 to 2½ ft. | | 2.00 | 17.50 | |
| (Andromeda catesbaei). Graceful shrub with spreading arching branches and beautiful leathery leaves which turn deep bronzy-red during winter. Flowers heath-like in long drooping clusters. Requires the same culture as Rhododendrons. | | | | | |
| LIGUSTRUM coriaceum, | | | | | |
| LEATHER-LEAF PRIVET | 10 to 12 in. | | .50 | 4.00 | |
| L. ibota | in flats 10 to 12 in. | | | | 5.00 |
| L. japonicum, JAPANESE PRIVET | 1½ to 2 ft. | | .35 | 3.00 | |
| L. sinense, CHINESE PRIVET— | | | | | |
| | very bushy 3 to 4 ft. | | 1.50 | 12.50 | |
| LONICERA nitida | 3 to 4 ft. | | 3.00 | 25.00 | |
| BOX HONEYSUCKLE. Will | 2½ to 3 ft. | | 2.00 | 15.00 | |
| rank among the very best shrubs | 2 to 2½ ft. | | 1.25 | 10.00 | 85.00 |
| introduced by Wilson from China. | 1½ to 2 ft. | | .80 | 6.50 | 55.00 |
| A handsome plant of very com- | 1 to 1½ ft. | | .60 | 4.50 | 40.00 |
| | 4 in. pot 1 to 1½ ft. | | .50 | 4.00 | 35.00 |
| pact and regular growth. Leaves about the size and shape of the small-leaved Myrtles, deep glis- | | | | | |

| | | | | Each | Per 10 | Per 100 |
|--|------------------|-------|-------|------|--------|------------|
| tening green during summer and assuming very striking bronzy hue during the winter months when fully exposed. Will probably supplant Box for many purposes as it is handsomer and far better adapted to our climate. | | | | | | |
| MAGNOLIA grandiflora | 2 | to 3 | ft. | 1.25 | 10.00 | |
| | 1½ | to 2 | ft. | 1.00 | 8.00 | |
| | | 8 | to 12 | in. | .60 | 5.00 |
| M. grandiflora superba | 2 | to 2½ | ft. | 1.50 | 12.50 | |
| A variety with very large broad leaves which are deep brown underneath. | | | | | | |
| MAHONIA aquifolium, | | | | | | |
| OREGON GRAPE | 1½ | to 2 | ft. | 1.00 | 8.00 | 70.00 |
| | 1 | to 1½ | ft. | .75 | 6.00 | 55.00 |
| M. japonica | 12 | to 15 | in. | .85 | 7.00 | 60.00 |
| MELALEUCA diosmaefolia— | | | | | | |
| | 7 in. pot | 2 | to 3 | ft. | 1.00 | 8.00 |
| A rare shrub with very attractive foliage. | | | | | | |
| M. ericifolia | 5 in. pot | 2 | to 3 | ft. | .50 | 4.00 35.00 |
| Excellent shrub for dry locations, becomes very picturesque with age. | | | | | | |
| MYRTUS communis, | | | | | | |
| ENGLISH MYRTLE | 1½ | to 2 | ft. | .75 | 6.00 | 55.00 |
| Beautiful well known shrub with | 1 | to 1½ | ft. | .50 | 4.00 | 35.00 |
| small glossy leaves and white | 6 | to 8 | in. | .35 | 3.00 | 25.00 |
| spicy-scented flowers followed by blue berries. | | | | | | |
| M. communis microphylla, | | | | | | |
| SMALL-LEAVED MYRTLE | 1 | to 1½ | ft. | .75 | 6.00 | 50.00 |
| Variety of preceding with very | 8 | to 12 | in. | .50 | 4.00 | 35.00 |
| small leaves and of compact | 6 | to 8 | in. | .40 | 3.50 | 30.00 |
| habit. | | | | | | |
| M. luma, | | | | | | |
| BLACK-LEAVED MYRTLE | 8 | to 12 | in. | .50 | 4.00 | 35.00 |
| Leaves very dark. Flowers | 6 | to 8 | in. | .40 | 3.50 | 30.00 |
| white contrasting well with the foliage. One of the very best hedge plants. | | | | | | |
| NANDINA domestica | 1 | to 1½ | ft. | .75 | 6.00 | |
| NERIUM oleander | 5 in. pot | 2 | to 3 | ft. | .75 | 6.00 |
| assorted colors, 5 in. pot | 1 | to 1½ | ft. | .50 | 4.00 | |
| PHOTINIA arbutifolia, | | | | | | |
| CHRISTMAS BERRY; TOYON | | | | | | |
| | 4 in. pot | 6 | to 8 | in. | .30 | 2.50 20.00 |
| | 4 in. pot | 4 | to 6 | in. | .25 | 2.00 18.00 |
| PITTOSPORUM eugenoides | 2½ | to 3 | ft. | .75 | 6.00 | |
| | 1½ | to 2 | ft. | .60 | 5.00 | |
| | 1 | to 1½ | ft. | .50 | 4.00 | |
| P. undulatum | 5 in. pot | 2 | to 3 | ft. | .75 | 6.00 |
| | 5 in. pot | 1½ | to 2 | ft. | .50 | 4.00 35.00 |
| | 4 and 5 in. pots | 1 | to 1½ | ft. | .40 | 3.50 30.00 |
| Can be grown as a large shrub or as a tree. Foliage very beautiful and has large fragrant flowers. | | | | | | |

| | | | Each | Per 10 | Per 100 |
|---|------------|--------------|------|--------|---------|
| PRUNUS ilicifolia, | | | | | |
| CALIFORNIA EVERGREEN | | | | | |
| CHERRY | 4 in. pot | 10 to 15 in. | .35 | 3.00 | 25.00 |
| | 4 in. pot | 6 to 10 in. | .30 | 2.50 | 20.00 |
| Our well known native evergreen; has handsome Holly-like leaves. Widely used as a hedge plant. | | | | | |
| P. lyoni, | | | | | |
| CATALINA EVERGREEN | | | | | |
| CHERRY | 5 in. pot | 2 to 2½ ft. | .50 | 3.50 | 25.00 |
| | 5 in. pot | 1½ to 2 ft. | .40 | 3.00 | 20.00 |
| Differs from the preceding in its much larger smoother leaves. | | | | | |
| PYRACANTHA angustifolia | | | | | |
| | 3 in. pot | 3 to 3½ ft. | 1.50 | 12.50 | |
| | | 2 to 3 ft. | 1.00 | 8.00 | 70.00 |
| | 3 in. pot | 1 to 1½ ft. | .25 | 2.00 | 18.00 |
| Growth decidedly spreading. Bears a wonderful crop of berries which color up late and change from lemon yellow to orange. | | | | | |
| P. coccinea lalandi (Crataegus lalandi) | | | | | |
| | 6 in. pot | 2 to 3 ft. | 1.50 | 12.50 | 100.00 |
| | | 2½ to 3 ft. | 1.00 | 8.50 | |
| Our stock is of the genuine type and grown entirely from cuttings. This gives our customers the opportunity to plant a hedge or group and be sure that the individual plants will resemble each other. Berries are orange-yellow and produced in wonderful profusion. | | | | | |
| P. crenulata | | | | | |
| | 2½ in. pot | 3 to 3½ ft. | 1.25 | 10.00 | |
| | 1½ in. pot | 2 to 2½ ft. | .75 | 6.00 | |
| | 1 in. pot | 1 to 1½ ft. | .60 | 5.00 | |
| | 6 in. pot | 3 to 4 ft. | .75 | 6.00 | |
| Has narrow leaves and clear bright red berries which assume their color early in the season | | | | | |
| RAPHIOLEPIS indica | | | | | |
| | 10 in. pot | 10 to 12 in. | .60 | 5.00 | |
| R. ovata | | | | | |
| | 1 in. pot | 1 to 1½ ft. | .60 | 5.00 | 45.00 |
| | 10 in. pot | 10 to 12 in. | .50 | 4.00 | 35.00 |
| | 5 in. pot | 1½ to 2 ft. | .75 | 6.00 | 50.00 |
| Excellent shrub of low growth. Has leathery leaves and an abundance of white flowers in clusters followed by blue berries. | | | | | |
| SPARTIUM junceum, | | | | | |
| SPANISH BROOM..... | | | | | |
| | 5 in. pot | 4 to 5 ft. | .60 | 5.00 | 45.00 |
| STERCULIA acerifolia, | | | | | |
| AUSTRALIAN FLAME TREE | | | | | |
| | 6 in. pot | 1 to 1½ ft. | .75 | 6.00 | 50.00 |
| S. diversifolia, BOTTLE TREE— | | | | | |
| | 5 in. pot | 1 to 1½ ft. | .30 | 2.50 | |
| | 5 in. pot | 10 to 12 in. | .25 | 2.00 | |
| THEA bohea, TEA PLANT— | | | | | |
| | 4 in. pot | 1 to 1½ ft. | .75 | 6.00 | |
| One of the shrubs producing Tea leaves. Makes a very beautiful ornamental shrub bearing single white flowers which are practically miniature camellias. | | | | | |

| | | | | Each | Per 10 | Per 100 |
|--|--------------|-------|-----------|------|--------|---------|
| TRISTANIA conferta..... | 6 in. pot 2 | to 3 | ft. | 1.50 | | |
| | 6 in. pot 1½ | to 2 | ft. | 1.25 | | |
| | 5 in. pot 1 | to 1½ | ft. | 1.00 | | |
| VERONICA—common sorts— | | | | | | |
| V. andersoni | 2 | to 3 | ft. | .50 | 4.00 | 35.00 |
| | 4 in. pot | 1 | ft. | .25 | 2.00 | |
| Flowers violet purple. Free bloomer. | | | | | | |
| V. decussata | 1½ | to 2 | ft. | .50 | 4.00 | 35.00 |
| | 4 in. pot | 8 | to 12 in. | .35 | 3.00 | |
| Flowers violet blue, growth very compact. | 6 | to 8 | in. | .30 | 2.50 | |
| | 10 | to 12 | in. | .30 | 2.50 | |
| V. imperialis | 8 | to 12 | in. | .35 | 3.00 | 25.00 |
| | 4 in. pot | 10 | to 15 in. | .30 | 2.50 | 20.00 |
| Flowers amaranth-red. | | | | | | |
| V. speciosa variegata | 2 | to 3 | ft. | .60 | 5.00 | 40.00 |
| Leaves brightly variegated | | | | | | |
| Flowers light blue. | | | | | | |
| V. traversi | 10 | to 15 | in. | .50 | 4.00 | |
| Very neat and compact. Flowers white and borne profusely. | 6 | to 8 | in. | .35 | 3.00 | 25.00 |
| VERONICA—new sorts | | | | .75 | 5.00 | 40.00 |
| Many of the following new varieties of Veronicas are so entirely distinct from the older and better known sorts that it is difficult to believe that they belong to the same genus. Most of them are of very dwarf growth. We regard them as possessing great value. | | | | | | |
| V. angustifolia | | 8 | to 12 in. | | | |
| Growth rather strong, leaves narrow, flowers violet tinged and fragrant. | | | | | | |
| V. barkeri | | 6 | to 10 in. | | | |
| Growth vigorous, very spreading, erect and loose. Branches purple, leaves fairly large. | | | | | | |
| V. buxifolia | | 4 | to 6 in. | | | |
| Growth very compact, leaves round and rich glossy green. | | | | | | |
| V. chathamica | | 6 | to 8 in. | | | |
| Growth prostrate practically trailing. A very profuse bloomer. Flowers rather blue. One of the best. | | | | | | |
| V. cupressoides | | 8 | to 12 in. | | | |
| A great novelty. Growth is almost perfectly globular. Foliage is more suggestive of a Cypress than of a Veronica. | | | | | | |
| V. decumbens | | 6 | to 8 in. | | | |
| Growth almost prostrate, dwarf and short jointed; leaves green margined red. | | | | | | |
| V. glaucophylla | | 6 | to 10 in. | | | |
| On the general order of V. traversi but with noticeably glaucous leaves. Flowers white. | | | | | | |
| V. lewisi | | 10 | to 12 in. | | | |
| Probably closely related to V. elliptica. Leaves large; growth vigorous. | | | | | | |
| V. lewis-greggi | | 4 | to 6 in. | | | |
| Entirely distinct from all the others. Growth exceedingly slender; leaves very small, green, rounded. Is almost prostrate. Flower spikes branching. | | | | | | |

| | | | |
|--|-------------|--|--|
| V. <i>menziesi</i> | 6 to 8 in. | | |
| Growth dwarf but rather erect. Much like <i>V. glaucophylla</i> but with somewhat larger leaves. | | | |
| V. <i>pimelioides glauca</i> | 4 to 6 in. | | |
| Decidedly dwarf and spreading. Leaves very small, intensely silvery gray with red margins. Flowers pale lilac. | | | |
| V. <i>pinguifolia</i> | 4 to 6 in. | | |
| Very dwarf and compact but not spreading. Leaves intensely gray, even smaller than preceding but without the red margins. A very beautiful little plant. | | | |
| V. <i>salicifolia</i> | 1½ to 2 ft. | | |
| Very vigorous. Leaves large; flowers white tinged lilac. An exceedingly free bloomer. | | | |
| V. <i>traversi</i> No. 2 | 1 to 1½ ft. | | |
| Differs from the common <i>V. traversi</i> in its vigorous growth and slender larger leaves. Otherwise about the same. | | | |

SPECIAL

| | | | | |
|--|------------------------|-------------|------|-------|
| V. <i>hulkeana</i> | 4 in. pot | 8 to 12 in. | 1.00 | 8.00 |
| A most remarkable <i>Veronica</i> . Growth is low with rounded rather glossy leaves. Flowers are lavender and borne in loose panicles as much as 18 inches long. | | | | |
| VIBURNUM <i>odoratissimum</i> | 1 to 1½ ft. | | .75 | 6.00 |
| | 8 to 12 in. | | .60 | 5.00 |
| Leaves large and leathery, rich glossy green. Foliage assumes beautiful autumnal tints but remains on the bush until spring. | | | | |
| V. <i>rhytidophyllum</i> | 2½ to 3 ft. | | 2.25 | 17.50 |
| | 10 in. pot 3 to 3½ ft. | | 3.00 | 22.50 |
| | 10 in. pot 2½ to 3 ft. | | 2.25 | 17.50 |
| Another of Wilson's introductions from China and a magnificent addition to our evergreen shrubs. Leaves long and rather narrow, very deep green and wrinkled above, covered with brownish gray down beneath. | | | | |
| V. <i>tinus lucidum</i> | 1 to 1½ ft. | | .75 | 6.00 |

DECIDUOUS TREES

(All plants in this division are dug "bare roots" unless otherwise specified.)

| | | | | |
|--|-------------|------|------|-------|
| ACER <i>platanoides schwedleri</i> , PURPLE-LEAVED MAPLE | 5 to 6 ft. | .60 | 5.00 | 40.00 |
| AESCLUS <i>hippocastanum</i> , EUROPEAN HORSE CHEST- NUT | 8 to 10 ft. | 1.25 | | |
| BETULA <i>alba</i> , EUROPEAN WHITE BIRCH.... | 5 to 6 ft. | .75 | 6.00 | |
| Well known tree. This and its following varieties all have paper white bark on the trunks of the older branches. | | | | |

| | | | | | | |
|---|----|-------|-----|-----------|--------------|---------|
| B. alba pendula, | | | | | | |
| CUT LEAVED WEEPING | | | | | | |
| BIRCH | 5 | to 6 | ft. | Each 1.25 | Per 10 10.00 | Per 100 |
| A beautiful and popular tree of strictly erect growth but with long slender drooping branches and finely cut leaves. | | | | | | |
| B. alba pendula youngi, | | | | | | |
| YOUNG'S WEEPING BIRCH.... | 5 | to 6 | ft. | 1.25 | 10.00 | |
| A striking tree of very irregular growth. Branches grow almost directly downward. | 4 | to 5 | ft. | 1.00 | 8.00 | |
| | 3 | to 4 | ft. | .75 | 6.00 | |
| B. alba pyramidalis, | | | | | | |
| PYRAMIDAL WHITE BIRCH.... | 4 | to 6 | ft. | .75 | 6.00 | 50.00 |
| Has the same habit as the "Lombardy Poplar". A very fine variety. | | | | | | |
| CERCIS chinensis, | | | | | | |
| CHINESE JUDAS TREE | 4 | to 6 | ft. | 1.25 | 10.00 | |
| | 3 | to 4 | ft. | 1.00 | 8.00 | |
| CRATAEGUS monogyna pauli, | | | | | | |
| PAUL'S DOUBLE SCARLET HAWTHORNE | 4 | to 6 | ft. | .60 | 5.00 | |
| FAGUS sylvatica purpurea major, | | | | | | |
| PURPLE LEAVED BIRCH | 4 | to 5 | ft. | 1.50 | 12.00 | |
| | 2 | to 3 | ft. | .85 | 7.00 | 60.00 |
| | 1½ | to 2 | ft. | .60 | 5.00 | 40.00 |
| 10 in. pot | 4 | to 5 | ft. | 1.50 | 12.00 | |
| The well known "Copper Beech". Foliage deep purple, growth slow and very symmetrical with age. Always rare and highly esteemed. | | | | | | |
| F. sylvatica purpurea "Black Marguerite" | | | | | | |
| | 6 | to 7 | ft. | 2.00 | 16.00 | 140.00 |
| 10 in. pot | 5 | to 6 | ft. | 2.00 | 17.50 | |
| A variety of preceding having leaves somewhat larger and even darker purple. | | | | | | |
| F. sylvatica rubra | | 3 | ft. | 2.00 | | |
| Leaves purple variegated with red. Most unusual. | | | | | | |
| JUGLANS sieboldiana, | | | | | | |
| JAPANESE WALNUT | 3 | to 4 | ft. | .50 | 4.00 | |
| LIQUIDAMBAR styraciflua, | | | | | | |
| SWEET GUM | 2 | to 2½ | ft. | .60 | 5.00 | 40.00 |
| Highly valued for the wonderful autumnal tints of its foliage which surpass anything else that can be grown in our climate. Large trees are very difficult to transplant so it is much better to use the size we offer. | | | | | | |
| PLATANUS occidentalis, | | | | | | |
| AMERICAN SYCAMORE; | | | | | | |
| BUTTONWOOD | 4 | to 6 | ft. | .35 | 3.00 | 25.00 |
| The eastern Sycamore of vigorous growth. | | | | | | |
| P. orientalis, | | | | | | |
| ORIENTAL PLANE; | | | | | | |
| EUROPEAN SYCAMORE | 12 | to 14 | ft. | 1.50 | 12.00 | |
| Beyond question the finest street tree for general use on the Pacific Coast. It naturally forms a beautiful round head. Leaves are large pleasing green and held until late in the fall. | 10 | to 12 | ft. | 1.25 | 10.00 | 85.00 |
| | 8 | to 10 | ft. | 1.00 | 8.00 | 70.00 |
| | 4 | to 6 | ft. | .60 | 5.00 | |
| | 3 | to 4 | ft. | .50 | 4.00 | |

| | | | | Each | Per 10 | Per 100 |
|---|---------|------|-----|------|--------|---------|
| PYRUS atrosanguinea, | | | | | | |
| FLOWERING APPLE | 3 | to 4 | ft. | .50 | 4.00 | |
| This and the other varieties following are the flowering apples so highly valued for the beautiful blooms produced in the spring. This variety is dark red in the bud, pink in the open flower. | | | | | | |
| P. coccinea | 6 | to 7 | ft. | .75 | 6.00 | |
| Flowers deep red in bud. Much lighter when open. | | | | | | |
| P. halliana parkmanni | 4 | to 5 | ft. | .50 | 4.00 | |
| Flowers double deep rose colored borne on long drooping stems. Remarkably fine variety. | | | | | | |
| P. ioensis bechteli, | | | | | | |
| BECHTEL'S DOUBLE | | | | | | |
| FLOWERING CRAB | 3 | to 4 | ft. | .75 | 6.00 | |
| Flowers resemble small pink roses; Are borne very profusely and are intensely fragrant. | | | | | | |
| P. malus niedwetzkyana | 6 | to 8 | ft. | .50 | 4.00 | |
| A curious variety with red bark, wood, fruit and foliage. | | | | | | |
| P. pulcherrima scheideckeri | 3 | to 4 | ft. | .50 | 4.00 | |
| A wonderfully profuse bloomer. Flowers semi-double, red in bud and rosy pink when open. | | | | | | |
| QUERCUS rubra, RED OAK | 2 | to 3 | ft. | .40 | 3.50 | 30.00 |
| Foliage colors well in the autumn. | | | | | | |
| ROBINIA pseudacacia, | | | | | | |
| BLACK LOCUST | 6 | to 8 | ft. | .50 | 4.00 | |
| Flowers white, fragrant. | | | | | | |
| R. ps. decaisneana, | | | | | | |
| PINK FLOWERING LOCUST | 6 | to 8 | ft. | .75 | 6.00 | |
| Flowers rose-pink. Very popular. | | | | | | |
| SALIX incana | 2 | to 3 | ft. | .35 | 3.00 | |
| GRAY WILLOW. Shrub or small tree with very narrow and decidedly gray leaves. | | | | | | |
| S. vitellina britzensis | 2 | to 3 | ft. | .35 | 3.00 | |
| A variety of Yellow Willow with reddish bark. | | | | | | |
| TAXODIUM distichum, | | | | | | |
| BALD CYPRESS | 2 | to 3 | ft. | .40 | 3.00 | |
| A curious deciduous conifer native of the Gulf of Mexico region. | | | | | | |
| TILIA americana, | | | | | | |
| AMERICAN LINDEN | 2 | to 3 | ft. | .35 | 3.00 | |
| T. euchlora (dasystyla) | | 6 | ft. | 1.00 | 8.00 | |
| T. vulgaris | | 6 | ft. | 1.00 | | |
| ULMUS foliacea dampieri | 6 | to 8 | ft. | 1.00 | 8.00 | 70.00 |
| Growth very narrow and erect. Branches covered with many small branchlets on which the leaves are thickly crowded. | | | | | | |
| U. foliacea stricta | 6 | to 8 | ft. | 1.00 | 8.00 | 70.00 |
| CORNISH ELM. Also of narrow erect growth but with slender ascending branches. | | | | | | |
| U. parvifolia, | bushy 3 | to 4 | ft. | .50 | 4.00 | |
| Bushy shrub or tree of very rapid growth. Has smooth gray bark and small leaves. | | | | | | |

DECIDUOUS SHRUBS

(All plants in this division are dug "bare roots" unless otherwise specified.)

| | | | Each | Per 10 | Per 100 |
|--|-------------|-----------|------|--------|---------|
| BERBERIS thunbergi, | | | | | |
| THUNBERG'S BARBERRY | 1 | to 1½ ft. | .30 | 2.50 | 20.00 |
| The handsomest deciduous hedge plant. Leaves color brilliantly in autumn. Berries bright red. | | | | | |
| | 6 | to 12 in. | | 1.00 | 8.00 |
| CORYLUS avellana purpurea, | | | | | |
| PURPLE LEAVED FILBERT.... | 3 | to 4 ft. | .50 | | |
| CORNUS alba spaethi aurea, | | | | | |
| VARIEGATED DOGWOOD | 1 | to 1½ ft. | .50 | 4.00 | |
| C. florida, | | | | | |
| FLOWERING DOGWOOD | 2 | to 3 ft. | .50 | 4.00 | |
| The beautiful variety native of the eastern states. Shrub or small tree. | | | | | |
| C. nuttali, | | | | | |
| WESTERN DOGWOOD | 1 | to 1½ ft. | .50 | 4.00 | 30.00 |
| Our well known Pacific Coast variety. Thrives best in moist regions. Makes a good sized tree. Nursery grown plants have been almost unobtainable in the past. | | | | | |
| EXOCHORDA grandiflora, | | | | | |
| PEARL BUSH | 1½ | to 2 ft. | .35 | 3.00 | |
| Large shrub bearing masses of pearl-like white buds which open into rather large pure white flowers. One of the best spring flowering shrubs. | | | | | |
| | 1 | to 1½ ft. | .30 | 2.50 | |
| HYDRANGEA arborescens grandiflora, | | | | | |
| HILLS OF SNOW | 2 | to 2½ ft. | .50 | 4.00 | 35.00 |
| | 6 in. pot 2 | to 2½ ft. | .60 | 5.00 | 40.00 |
| Woody shrub of strong growth with very large flat clusters of creamy white flowers. | | | | | |
| H. paniculata grandiflora | | | | | |
| | 2 | to 3 ft. | .50 | 4.00 | |
| Well known shrub bearing very large conical panicles of creamy-white flowers during late summer and fall. | | | | | |
| | 1½ | to 2 ft. | .40 | 3.00 | |
| ILEX vomitoria | | | | | |
| | 4 in. pot 1 | to 1½ ft. | .50 | 4.00 | 35.00 |
| CASSENA. Handsome shrub of compact but rather spreading growth. Leaves are small and finely scaloped. Bears red berries. The whole appearance of this shrub is very neat. A deciduous Holly. | | | | | |
| LIPPIA citriodora, | | | | | |
| LEMON VERBENA..... | 5 in. pot 2 | to 3 ft. | .35 | | |
| MAGNOLIA conspicua..... | | | | | |
| | 3 | ft. | 2.50 | 20.00 | |
| The Chinese Magnolias are among our most beautiful shrubs. They are of slow growth and bloom before the leaves appear. This variety has pure white very fragrant flowers and is one of the rarest kinds. | | | | | |
| M. soulangeana alexandrina | | | | | |
| | 2½ | to 3 ft. | 1.50 | 12.00 | |
| Flowers large; white tinted rusty-purple. Very early. | | | | | |

| | | | Each | Per 10 | Per 100 |
|--|--------------------|--|------|--------|---------|
| M. <i>soulangeana amabilis</i> | balled 2½ to 3 ft. | | 1.50 | 12.00 | |
| Resembles the preceding but flowers are nearly white and appear a little later. | | | | | |
| M. <i>soulangeana lennei</i> | balled 2 to 2½ ft. | | 1.75 | 14.00 | |
| A very remarkable variety with large very dark purple flowers. | | | | | |
| M. <i>stellata</i> , STARRY MAGNOLIA | balled 2½ to 3 ft. | | 2.00 | 16.00 | |
| Very distinct from the preceding kinds. Flowers have numerous narrow petals and open widely. Rose-pink in the bud, nearly white in the open flower. Smaller than the others and grows slowly. | | | | | |
| MYRICA <i>cerifera</i> , WAX MYRTLE..... | 2½ to 3 ft. | | .75 | 6.00 | 50.00 |
| Handsome shrub native of the eastern states. | | | | | |
| SPIREA <i>prunifolia fl. pl.</i> , BRIDAL WREATH | 2 to 2½ ft. | | .50 | 4.00 | |
| The genuine Bridal Wreath Spirea with long slender arching branches and small double white flowers borne all along the wood. | | | | | |
| S. <i>thunbergi</i> | 1½ to 2 ft. | | .50 | 4.00 | |
| Highly valued for its very fine delicate foliage; flowers white. | | | | | |
| S. <i>Van Houttei</i> | 2½ to 3 ft. | | .35 | 3.00 | 25.00 |
| Of compact but arching habit. Wonderfully free bloomer and a great favorite; flowers white. | | | | | |
| SYRINGA <i>rothomagensis</i> , ROUEN LILAC | 1 to 1½ ft. | | .35 | 3.00 | 25.00 |
| A variety of purple lilac with slender clusters and long stems. The best of all for cutting. | | | | | |
| VIBURNUM <i>opulus (V. oxycoccus)</i> | 1½ to 2 ft. | | .35 | 3.00 | 25.00 |
| The natural form of the Snowball. Flowers are single and followed by large clusters of remarkably showy cranberry-like red berries. The foliage assumes the most vivid tints in the fall. Almost unknown in California, but deserves wide use. | | | | | |
| WEIGELA <i>amabilis</i> | 1½ to 2 ft. | | .35 | 3.00 | |
| The Weigelas are among our best spring flowering shrubs. Blooms are funnel-shaped and borne in remarkable profusion. This variety has pink flowers. | | | | | |
| W. <i>candida</i> | 1½ to 2 ft. | | .40 | | |
| Flowers white. | | | | | |
| W. <i>Eva Rathke</i> | 1½ to 2 ft. | | .50 | 4.00 | |
| Flowers deep red. | | | | | |
| | 1 to 1½ ft. | | .40 | 3.50 | |

CLIMBERS

| | Each | Per 10 | Per 100 |
|--|------|--------|---------|
| AMPELOPSIS quinquefolia, VIRGINIA CREEPER.....4 in. pot | .35 | 3.00 | |
| Foliage colors very brilliantly; five leaflets. | | | |
| BOUGAINVILLEA glabra sanderiana 5 in. pot | .75 | 6.00 | |
| 4 in. pot | .50 | 4.00 | |
| The hardiest Bougainvillea. | | | |
| CLIANTHUS puniceus, PARROT'S BILL.....4 in. pot | .35 | 3.00 | |
| Flowers bright red. | | | |
| C. puniceus albus, WHITE PARROT'S BILL— 4 in. pot | .50 | 4.00 | |
| Flowers white. | | | |
| DOLICHOS lignosus, AUSTRALIAN PEA VINE— 4 in. pot | .30 | 2.50 | |
| HARDENBERGIA comptoniana— 4 in. pot | .60 | 5.00 | |
| An extremely beautiful climber of moderate growth bearing clusters of pea-shaped flowers resembling miniature Wisterias but deep violet. | | | |
| H. monophylla5 in. pot | .75 | | |
| 4 in. pot | .60 | 5.00 | |
| Like preceding except that flowers are pink. | | | |
| HEDERA helix, ENGLISH IVY— 4 in. pot | .25 | 2.00 | |
| JASMINUM beesianum4 in. pot | .75 | 6.00 | |
| The new red-flowering Jasmine recently introduced from China. | | | |
| J. primulinum, DOUBLE YELLOW JASMINE 5 in. pot | .50 | 4.00 | 30.00 |
| LONICERA belgica, BELGIAN HONEYSUCKLE— field grown 3 to 4 ft. | .75 | | |
| MUEHLENBECKIA complexa, WIRE VINE; MAIDEN HAIR VINE— 6 in. pot | .50 | 4.00 | |
| 4 in. pot | .25 | 2.00 | 15.00 |
| PHYSIANTHUS graveolens— 4 in. pot | .35 | 3.00 | 25.00 |
| A very vigorous grower bearing waxy, nearly white, fragrant flowers suggesting Stephanotis. | | | |
| SOLANUM jasminoides, POTATO VINE.....6 in. pot | .50 | | |
| SOLANUM seaforthianum, BLUE POTATO VINE— 4 in. pot | .50 | 4.00 | |
| SOLLYA heterophylla, AUSTRALIAN BLUE BELL— 4 in. pot | .40 | 3.00 | 25.00 |
| Bears a profusion of beautiful bell-shaped flowers. Continuous bloomer. | | | |
| TACSONIA manicata ignea, SCARLET PASSION VINE— 4 in. pot | .40 | 3.00 | |

| | Each | Per 10 | Per 100 |
|--|------|--------|---------|
| TECOMA australis....5 and 6 in. pots | .75 | 6.00 | |
| T. jasminoides alba— 5 and 6 in. pots | .75 | 6.00 | |
| WISTERIA megasperma, EVERGREEN WISTERIA— 6 in. pot | 3.00 | 25.00 | |
| A magnificent novelty in climbing plants. Foliage evergreen; flowers rosy-purple. Seed pods remarkably large and handsome. | | | |
| Pink Perfection.....field grown 4 to 6 ft. | 3.50 | 30.00 | |
| field grown 3 to 4 ft. | 2.50 | 20.00 | |
| field grown 2 to 3 ft. | 1.50 | 12.50 | |
| 6 in. pot 3 to 4 ft. | 2.50 | 20.00 | |
| A true pink-flowering Wisteria. It is of the Japanese or multi-juga type with long clusters of really pink flowers. | | | |
| Purpleextra heavy 3 to 4 ft. | 2.00 | 16.00 | |

MISCELLANEOUS

| | | | |
|---|--------------|-------|-------|
| ASPIDISTRA lurida.....9 in. pan | 1.50 | 12.50 | |
| A well known very hardy house plant. | | | |
| CRASSULA coccinea.....4 in. pot | 12 to 15 in. | 1.50 | 12.00 |
| 4 in. pot | 10 to 12 in. | 1.00 | 8.00 |
| Succulent plant of novel appearance. Bears very brilliant red flowers. Splendid for very dry locations. | | | |
| FARFUGIUM grande, LEOPARD PLANT.....4 in. pot | .50 | 4.00 | |
| Another good house plant with round, yellow-spotted leaves. | | | |
| PAEONIA—Varieties and prices will be furnished on request. | | | |

ROSES

All plants are field grown, two years old and mainly budded.

SECTION A

RECENT INTRODUCTIONS AND LATEST NOVELTIES.

| | Each | Per 10 |
|--|------|--------|
| Admiral Ward | 1.50 | 12.50 |
| (H. T.) Deep velvety-red with darker shades. Growth and habit very fine. Free bloomer. | | |
| *Alberic Barbier | .75 | |
| Canary-yellow with creamy outer petals. Foliage particularly fine. A most excellent climber. | | |
| Alex. Hill Gray | .75 | 6.00 |
| (H. T.) Lemon yellow deepening with age. Flowers large, full and well formed. | | |
| Augustus Hartman | .75 | 6.00 |
| (H. T.) Brilliant geranium-red. Flowers large and borne on erect strong stems. Gold Medal N. R. S. | | |
| Autumn Tints | 1.00 | |
| (H. T.) Coppery-red shaded orange and salmon. Color very striking; flowers very large. | | |
| Brilliant | 1.00 | |
| (H. T.) Most intense scarlet, "the brightest color yet achieved in roses, the fiery brilliance of which is quite startling." Gold Medal N. R. S. | | |
| *Varieties starred are Climbers. | | |

| | Each | Per 10 |
|--|------|--------|
| British Queen | .75 | 6.00 |
| (H. T.) White. In bud somewhat flushed but pales to white as flower expands. Flowers large, finely formed and fragrant. Gold Medal N. R. S. | | |
| Cheerful | 1.50 | 12.50 |
| (H. T.) Orange flame with orange-yellow base. An entirely new color. Flowers very full and beautifully formed with enormous petals. | | |
| Chrissie Mackellar | 1.00 | 7.50 |
| (H. T.) Orange-pink veined carmine. Very fragrant; free bloomer. | | |
| *Cli. Etoile de France | .75 | 6.00 |
| (H. T.) Velvety crimson with cerise center. Like the bush form, it thrives best in warm locations. | | |
| Constance | 2.00 | |
| (Pern) Cadmium-yellow. In our opinion the best introduction since Mme. Ed. Herriot. The foliage is rich glossy green and the growth is vigorous. Flowers are large, fragrant and beautiful colored. It might be described as a vastly improved Rayon d' Or. A Gold Medal rose. | | |
| Coronation | 1.00 | 7.50 |
| (H. P.) Said to be the largest rose raised. Flesh pink. Gold Medal N. R. S. | | |
| C. W. Cowan | .75 | |
| (H. T.) Warm carmine cerise. Flowers are well formed, very freely produced and delightfully fragrant. | | |
| Dark Pink Russell | 1.50 | 12.50 |
| (H. T.) Much deeper colored sport from the very popular Mrs. Chas. Russell. One of the best varieties we grow. | | |
| Duchess of Sutherland | .75 | 6.00 |
| (H. T.) Bright rose pink. Buds very long and borne on splendid stems. | | |
| Duchess of Wellington | .75 | 6.00 |
| (H. T.) Saffron-yellow tinted crimson becoming deep coppery-yellow. Very fragrant. | | |
| Edith Part | .75 | 6.00 |
| (H. T.) Carmine flushed pink. Petals two-toned. Stems excellent. Flowers sometimes borne in enormous clusters of very striking appearance. | | |
| Florence Forrester | 1.00 | 7.50 |
| (H. T.) White with lemon tint in bud, becoming pure white as blossoms develop. Flowers are enormous, even larger than Paul Neyron. Gold Medal N. R. S. | | |
| Gen. Sup. Arnold Janssen | .75 | 6.00 |
| (H. T.) Deep carmine. Growth vigorous. Very free bloomer. | | |
| Geoffrey Henslow | 1.00 | 7.50 |
| (H. T.) Orange crimson of great brilliancy. Color especially fine. Flowers large, full and globular. | | |
| Gorgeous | 1.50 | 12.50 |
| (H. T.) Orange yellow flushed copper, coloring truly "gorgeous". Foliage rich deep green. Gold Medal N. R. S. | | |
| Hadley | 1.50 | |
| (H. T.) Deep crimson-scarlet. An American rose and a splendid addition to the reds. | | |
| *Varieties starred are Climbers. | | |

| | Each | Per 10 |
|--|------|--------|
| Henry V. Machin | 1.00 | 7.50 |
| (H. T.) Intensely black-grained crimson scarlet blooms of globular shape carried on rigid stalks. Flowers very large. Gold Medal N. R. S. | | |
| Hoosier Beauty | 1.50 | |
| (H. T.) Crimson scarlet with darker shading; bud long and pointed. The florists have made a great hit with this variety and it looks promising as an outdoor rose for the Pacific Coast. | | |
| Iona Herdmann | 1.00 | |
| (H. T.) A wonderful orange yellow. Growth peculiarly slender. Color is unmatched. Gold Medal R. H. S. | | |
| Irish Fireflame | 1.00 | 7.50 |
| Old gold flushed crimson. Single. A decided improvement on the well known Irish Elegance. | | |
| Lady Mary Ward | 1.00 | |
| (H. T.) Apricot orange with carmine veins; coloring decidedly rich and unique. Flowers are formed well and very fragrant. | | |
| Lady Plymouth | 1.00 | |
| (T.) Deep ivory cream faintly flushed. Large and full. | | |
| Los Angeles | 1.50 | |
| (H. T.) Flame pink toned with coral and shaded gold at base of petals. Beautifully formed and intensely fragrant. It is also a very free bloomer and lasts well when cut. We consider it the best American rose and one of the finest ever introduced. | | |
| Louise Catherine Breslau | 1.00 | 7.50 |
| (Pern) Between coral and yellow. Color is hard to describe but is certainly splendid. A remarkably fine rose in every way as it has splendid foliage, vigorous growth, freedom of bloom and large well formed brilliantly colored flowers. | | |
| Marcella | .75 | 6.00 |
| (H. T.) Salmon flesh. Growth vigorous. Free bloomer. | | |
| Marie | .75 | 6.00 |
| (Dwf. Poly.) Soft apple blossom pink, double, large for the class and borne continually in enormous clusters. A baby-polyantha; does not grow over two feet tall. Has Wichuraiana blood giving it splendid foliage. | | |
| Mme Edmond Rostand | 1.00 | |
| (H. T.) Flesh with conspicuous orange salmon base. Buds are beautifully formed and borne on long slender stems. A great improvement over Prince of Bulgaria which it slightly resembles. | | |
| Mme Edouard Herriot (Daily Mail) | .75 | 6.00 |
| (Pern) Superb coral red, shaded yellow at base, passing to shrimp red. Coloring is wonderful and must be seen to be appreciated. Flowers are rather large and loose. It is a wonderfully free bloomer, practically continuous in California. Foliage very attractive. Certainly destined to attain wide-spread popularity as it becomes known. Won the Gold Cup offered by the Daily Mail of London and the Gold Medal of the English N. R. S. | | |

| | Each | Per 10 |
|---|------|--------|
| Mrs. Alfred Tate (H. T.) Coppery red shaded fawn. Buds are about the longest we have ever seen on an outdoor rose. Will easily rank with the very best. | 1.00 | 7.50 |
| Mrs. Ambrose Riccardo (H. T.) Deep honey yellow overlaid with brighter yellow. Said to be the largest yellow rose yet produced. | 1.00 | 7.50 |
| Mrs. Archie Gray (H. T.) Deep creamy yellow bud opening to clear light canary yellow. Buds long and pointed; flowers beautifully formed and freely produced. Gold Medal N. R. S. | .75 | 6.00 |
| Mrs. Bertram J. Walker (H. T.) Clear bright cerise pink of a novel and distinct shade. Flowers large, very full and perfectly symmetrical. Very productive. Gold Medal N. R. S. | 1.50 | 12.50 |
| Mrs. Campbell Hall (T.) Delicate creamy buff suffused rosy carmine. Large, full and finely formed. | 1.50 | |
| Mrs. Chas. Hunter (H. T.) Cerise nearly red. Free blooming. Growth moderate. | .75 | |
| Mrs. Chas. E. Pearson (H. T.) Orange flushed red. Coloring very unusual. | .75 | |
| Mrs. Forde (T.) Delicate rose pink overlaid deep carmine rose and shaded yellow at base. Flowers large and full on erect stalks. | .75 | |
| Mrs. Frank Bray (H. T.) Rich coppery ecru flushed shell pink. Delightfully fragrant. An improvement on Mme. Ravary. | .75 | 6.00 |
| Mrs. Franklin Dennison Nearly white but well overlaid with primrose yellow. Flowers very large well formed and decidedly fragrant. An American rose of considerable promise. | 1.50 | 12.50 |
| Mrs. Fred W. Vanderbilt (Pern) Deep orange red shaded bronze apricot red. Color hard to describe, really a blending of several shades. | .75 | 6.00 |
| Mrs. Hearst | 1.50 | |
| Mrs. Herbert Hawksworth (T.) Creamy becoming practically white. The fully developed flowers are remarkably beautiful. Decidedly globular; very sweet scented. No better white. | 1.00 | |
| Mrs. Muir Mackean (H. T.) Carmine crimson, colored like American Beauty. Buds very large and open slowly making it splendid for cutting. | .75 | 6.00 |
| Mrs. S. T. Wright (H. T.) Outer petals old gold, inner orange chrome overlaid with rose pink. A sport of Harry Kirk having all its good points. | 1.25 | |
| Mrs. W. Bayard Thayer (H. T.) Rose pink. Sport from Mrs. Chas. Russell differing only in its lighter color. | 1.50 | 12.50 |
| Mrs. Wallace H. Rowe (H. T.) Pink tinted lilac. Flowers well formed on good stems. | .75 | 6.00 |

*Varieties starred are Climbers.

| | Each | Per 10 |
|---|------|--------|
| Mrs. Wemyss Quinn | 1.25 | 10.00 |
| (H. T.) Intense lemon chrome flushed orange becoming deep canary yellow when fully opened. Very free blooming and deliciously fragrant. | | |
| National Emblem | 1.50 | 12.50 |
| (H. T.) Deep velvety crimson. This variety seems to mark a distinct advance in the list of the best reds. Flowers are large, well formed, intensely fragrant and very freely produced. Sure to attain well deserved popularity. | | |
| Old Gold | .75 | |
| (H. T.) Reddish orange with coppery apricot shadings. Semi-double. Buds long, slender and pointed. Very fragrant, free blooming and has very handsome foliage. A gem in every way. Gold Medal N. R. S. | | |
| Ophelia | .75 | 6.00 |
| (H. T.) Salmon flesh shaded rose. The form of the flowers seems to attain absolute perfection; coloring is delightful; stems good and foliage excellent. It is also a free bloomer and of healthy constitution. No rose has ever made a greater hit with the florists and it is even better outdoors than it is under glass. | | |
| Peach Blossom (Dwf. Poly.) | 1.25 | |
| A splendid addition to the baby-polyanthas. Flowers are peach blossom pink and borne in enormous clusters. It is free and continuous blooming and the flowers hold well after being cut, a rare character in this class. Its glossy foliage shows the Wichuraiana blood. | | |
| Queen of Fragrance | 1.00 | 7.50 |
| (H. T.) Bright shell pink tipped with silver. This variety won the R. H. S. cup for the most fragrant new rose. | | |
| Queen Mary | .75 | 6.00 |
| (H. T.) Cerise over creamy yellow. Buds long, pointed and beautifully formed. Open flowers loose; coloring is wonderful. | | |
| Rayon d' Or | .75 | 6.00 |
| (Pern.) Buds coppery flushed red. Open flowers bright canary yellow. Foliage grass green and lustrous. | | |
| Red Letter Day | 1.50 | |
| (H. T.) Brilliant scarlet crimson. Absolutely the most intense shade of red we have ever seen in any rose. Flowers are semi-double and very freely borne. Gold Medal N. R. S. | | |
| September Morn | .75 | |
| Pink. | | |
| Tip Top (Baby Doll) | 1.00 | 7.50 |
| (Dwf. Poly.) Old gold with cerise tips. The petals are really yellow on the outside and red inside. The inner coloring shows where the petal reflexes. The flowers are the size and form of Cecile Brunner with much the same coloring as Juliet. Sure to attain the greatest popularity, probably rivaling that of Cecile Brunner. Plants are very dwarf and bloom constantly. | | |
| Tipperary | 1.00 | |
| (H. T.) Clear yellow. Flowers of medium size borne on long slender stiff stems. Does not fade but rather deepens in color as the flowers open. | | |

*Varieties starred are Climbers.

| | Each | Per 10 |
|--|------|--------|
| White Cecile Brunner | .75 | |
| (Poly.) Sufficiently described by its name. | | |
| Willowmere | .75 | 6.00 |
| (Pern.) Shrimp pink with faint yellow shading in center. Considered an improved Lyon. Of more erect growth and with a decidedly better constitution. | | |

*Varieties starred are Climbers.

SECTION B

Scarce Kinds

50c each; \$4.00 per 10; \$35.00 per 100

- Beauty de Lyon (Pern) Coral red. Buds globular.
 Beauty of Europe.
 Chateau de Clos Vougeot (H. T.) Crimson center with scarlet tips. Foliage very dark green.
 *Cli. Amer. Beauty (Hyb. Wich.) Very fragrant. A good rose but does not resemble American Beauty.
 Geo. Arends (H. T.) Delicate pink. Almost a climber.
 Geo. Dickson (H. T.) Scarlet shaded crimson. Gold Medal, N. R. S.
 Geo. Elger....(Yellow Cecile Brunner) (Dwf. Poly.) Clear yellow. Very free and continuous bloomer. Much like Cecile Brunner except in color.
 Gloire de Ched Guinoisseau (H. P.) Vermillion red shaded deep crimson. As good as Ulrich Brunner or better.
 *Graf Zeppelin (Poly.) Bright rose. On the order of Tausendschoen. Blooms earlier than Crimson Rambler. A really magnificent rose.
 Henrich Munch....(Pink Frau Karl Druschki) (H. P.) Identical with F. K. D. except the color which is flesh pink.
 Irish Elegance. Apricot shaded orange pink. Single. Always in bloom.
 Jonk. J. L. Mock (H. T.) Carmine and flesh pink. Petals two-toned. Stems strong. Very fine.
 King George V. (H. T.) Rich deep carmine.
 Lady Hillingdon (T) Deep apricot yellow. Never fades. One of the best.
 Lyon (Pern) Shrimp pink lightly shaded yellow.
 Melody (H. T.) Pure primrose yellow. Delightfully fragrant. Flowers beautifully formed and freely produced.
 Miss Alice Rothschild (T) Deep citron yellow.
 Miss Cynthia Forde (H. T.) Brilliant rose pink.
 Mrs. Moorfield Storey (H. T.) Shell pink shaded to rose; on the order of Mrs. Chas. Russell.
 Mrs. Wakefield Christie-Miller (H. T.) Bright flesh shaded rosy carmine. Petal two-toned. Stems remarkably long and strong; flowers very large but beautifully formed.
 Naarden (H. T.) Creamy white with salmon pink center. Cross between Lyon and Frau Karl Druschki. Flowers large.
 *Ramona (Red Cherokee) Like Pink Cherokee but much deeper in color.
 Sunburst. Yellow shaded coppery orange. Large and well formed. Fragrant. Very popular.
 Venice.
 Wichuraiana. Also known as Memorial Rose. Trails flat on the ground. Foliage evergreen; flowers small, single, pure white and intensely violet. scented.

SECTION C

Standard Varieties

35c each; \$3.00 per 10; \$25.00 per 100

- Antoine Rivoire (H. T.) Flesh with salmon center.
 Betty.
 Bridesmaid (H. T.) Rose pink.
 *Cherokee Single White. Foliage evergreen.
 *Cli. Kaiserin (H. T.) White.
 *Cli. Cecile Brunner (Cli. Poly.) Salmon pink.
 *Cli. Papa Gontier (T) Carmine and pink.

- *Cli. Testout (H. T.) Shell pink.
- *Dorothy Perkins (Cli. Poly.) Pink.
- Edward Mawley (H. T.) Fiery red.
- Etoile de France (H. T.) Crimson with lighter center.
- *Fortunes Yellow (Beauty of Glazenwood) Creamy yellow flushed rose.
Wonderful bloomer.
- Frau Karl Druschki (H. T.) Pure white.
- *Gainsborough (H. T.) Flesh pink.
- Gen. Mac Arthur (H. T.) Brilliant red.
- Gloire Lyonnaise (H. T.) White.
- Gruss an Teplitz (H. T.) Fiery red.
- Harry Kirk (T) Creamy yellow. Very fragrant.
- Hon. Ina Bingham (H. T.) Bright pink.
- Hugh Dickson (H. T.) Brilliant carmine.
- Improved Rainbow (T) Flesh veined carmine.
- J. B. Clark (H. T.) Scarlet.
- Juliet (Pern.) Petals chamois outside and cerise within.
- Kaiserin Augusta Victoria (H. T.) White.
- Lady Battersea (H. T.) Cherry red.
- La France (H. T.) Silvery flesh.
- *Marechal Niel (T) Golden yellow.
- Marie Van Houtte (T) Cream flushed rose.
- Mildred Grant (H. T.) White overlaid lavender pink.
- Miss Kate Moulton (H. T.) Silvery pink. Beautifully formed.
- Mlle. Cecile Brunner (Dwf. Poly.) Salmon pink.
- *Mme Alfred Carriere. Creamy white.
- Mme Caroline Testout (H. T.) Clear pink.
- *Moschata Nivea. Creamy white with yellow stamens. Single.
- Mrs. John Laing (H. P.) Clear pink.
- My Maryland (H. T.) Bright pink.
- Niles Cochet (T) Cherry red lighter within.
- Papa Gontier (T) Carmine and pink.
- Paul Neyron (H. P.) Deep rose.
- Perle des Jardins (T) Golden yellow.
- Pink Cherokee. Pink; single; evergreen.
- Prince Camille de Rohan (H. P.) Deep crimson.
- Prince of Bulgaria (H. T.) Flesh with coppery center.
- *Reine Marie Henriette (H. T.) Cherry red.
- *Reine Olga de Wurtemberg (H. T.) Brilliant red.
- *Reve d' Or (Nois.) Deep yellow.
- Rhea Reid (H. T.) Crimson scarlet. Very fragrant.
- Richmond (H. T.) Scarlet.
- The Bride (T) White tinged pink.
- Ulrich Brunner (H. P.) Cherry red.
- White Killarney (H. T.) White.
- White Maman Cochet (T) White center, pink outside.

*Varieties starred are Climbers.

SPECIAL OFFER ON ROSES

It often happens that customers have no special choice of varieties. Where selection is left entirely to us we will furnish plants at the following reduced rates. Customers may specify how many varieties are to be used but in other respects the choice is to be left to us. All plants will be properly labeled.

Section A—\$6.00 per 10; \$50.00 per 100

Section B—\$3.00 per 10; \$25.00 per 100

Section C—\$2.50 per 10; \$20.00 per 100